



**NOTICE AND AGENDA OF MEETING OF THE
MESA GATEWAY AIRPORT AUTHORITY
BOARD OF DIRECTORS**

Pursuant to A.R.S. § 38-431.02, notice is hereby given to the members of the Mesa Gateway Airport Authority (MGAA) and to the public that MGAA will hold a meeting open to the public on **Tuesday, May 19, 2026 beginning at 9:00 a.m.** in the Board Room (Saguaro A & B) of the Gateway Administration Building, 5835 South Sossaman Road, Mesa, Arizona. Members of the Mesa Gateway Airport Authority may attend either in person or by audioconference. The Board may vote to hold an executive session for the purpose of obtaining legal advice from the Board's attorney on any matter listed on the agenda pursuant to A.R.S. § 38-431.03 (A)(3)&(4).

The agenda for the meeting is as follows:

1. **Call to Order** (Lt. Governor Regina Antone, Chair)
Members of the Mesa Gateway Airport Authority will attend either in person or via videoconference.
2. **Pledge of Allegiance**
3. **Presentation: 2025 SkyBridge Arizona Annual Report** – Will Mosely, SkyBridge Arizona General Manager
4. **Executive Director's Report** - J. Brian O'Neill, A.A.E., Executive Director/CEO
5. **Consent Agenda**
 - a) **Minutes** of the MGAA Board Meeting held on **April 21, 2026**.
 - b) **Resolution No. 26-21** – Authorizing **Alliant Insurance Services, Inc.** under the terms of its existing Insurance Broker / Risk Management Consulting Agreement with the Mesa Gateway Airport Authority to purchase specific lines of insurance on behalf of the Authority beginning July 1, 2026, not to exceed premium cost of \$699,452.
 - c) **Resolution No. 26-22** – Authorizing an agreement for financial participation between the **City of Mesa** and Mesa Gateway Airport Authority to share state and federal lobbyist and consulting services for FY27, effective July 1, 2026, in an amount not to exceed \$112,000 for Mesa Gateway Airport Authority.
 - d) **Resolution No. 26-23** – Authorizing a contract with **Salt River Project** for Design and Construction Services, to provide electrical power to the Checked Baggage Inspection Systems Building, in an amount not to exceed \$78,416.43.
 - e) **Resolution No. 26-24** – Authorizing the procurement of a Terminal Public Address System and installation and testing services from **IES Communications LLC** in an amount not to exceed \$498,469.59.
 - f) **Resolution No. 26-25** – Authorizing an agreement with **Innovest Portfolio Solutions LLC** to provide consulting services for Mesa Gateway Airport Authority's Deferred Compensation Plan in

an amount not to exceed \$12,500 for the first year. The agreement will have an initial term of one (1) year, and may be renewed for successive one (1)-year terms upon the mutual written agreement of both parties.

- g) Resolution No. 26-26** – Authorizing the purchase of Jet A fuel and 100LL Avgas from **Ascent Aviation Group, Inc.** for Airport Authority resale in the amount of \$4,000,000.

Consideration and Possible Approval of:

- 6. Resolution No. 26-27** – Adopting the proposed **Operating Budget, Capital Budget, Debt Service Budget, and Member Government Contributions** for the fiscal year ending June 30, 2027.

7. Board Member Comments/Announcements

8. Call to the Public

Members of the Board may not discuss items that are not on the agenda. Therefore, action taken as a result of public comment will be limited to directing staff to study the matter or scheduling the matter for further consideration and decision at a later date. Maximum of three minutes per speaker.

9. Next Meeting: Tuesday, June 16, 2026 at 9:00 a.m.

10. Adjournment

Persons with a disability may request a reasonable accommodation, such as a sign language interpreter, by contacting Misty Johnson at 480-988-7607 or mrjohnson@gatewayairport.com. Requests should be made as early as possible to allow time to arrange the accommodation.



- **March is the Fifth Consecutive Month of Record Financial Performance**
- **New \$44MM TSA Checked Baggage Inspection Facility Taking Shape**
- **SkyBridge Arizona's Wyndham Hotel Holds Groundbreaking Event**
- **Allegiant Cancels Almost 40 Roundtrip Flights at Gateway Airport Due to High Oil Prices**
- **Mesa Gateway Airport Sees Increase in Executive Jet Activity**
- **136,000 Sq. Ft. AmpliFly Hangar Receives Pre-Submittal Approval from City of Mesa**
- **MGAA Updating and Upgrading Gateway Airport's Website**

Executive Director's Report May 2026



Virgin Galactic's First Delta-Class Spaceship Under Construction

Financial Snapshot

OPERATING INCOME	March		Month Variance	FYTD Comparison		FYTD Variance
	2025	2026		FY25	FY26	
Revenues	\$3,717,256	\$4,943,367	\$1,226,111	\$25,831,807	\$33,325,798	\$7,493,991
Less Expenses	\$2,662,400	\$3,868,046	\$1,205,646	\$21,719,355	\$28,202,629	\$6,483,274
Operating Income (Before Depreciation)	\$1,054,856	\$1,075,321	\$20,465	\$4,112,452	\$5,123,169	\$1,010,717

Investment Fund Balances: As of March, the Local Governmental Investment Pool (LGIP) 700 = \$3,875,414; Wells Fargo; Collateralized Money Market = \$4,317,723 and Commercial/Paper Brokered CD's = \$67,108,084; Total \$75,301,221. MGAA invests in fixed rate instruments.

Finance and Accounting

March is the Fifth Consecutive Month of Record Financial Performance

For the fifth consecutive month, Mesa Gateway Airport Authority (MGAA) is reporting a new monthly net operating income record. March 2026 net operating results were a gain of \$1,075,321, with fiscal year-to-date net operating results are \$5,123,169.

March aeronautical revenues increased by 51% and non-aeronautical revenues increased by 2% on a year-over-year monthly comparison. The aeronautical increase was generated in most related revenue categories, however fuel sales increased by 116%, fuel sales increased due to sales volume and a change in a customer classification. Non-aeronautical revenues were relatively flat on a month-to-month comparison.



Operating expenditures for March increased by 45% and totaled \$3,868,046. The increase was due to an increase in fuel related cost-of-goods-sold due to increased retail sales volume. Fiscal-year-to-date operating expenditures are \$5,007,493 over budgeted amounts, due to the increased fuel cost-of-goods sold.

The MGAA Board of Directors will consider approval of the FY27 Operating and Capital Budget at their May 19, 2026 meeting.

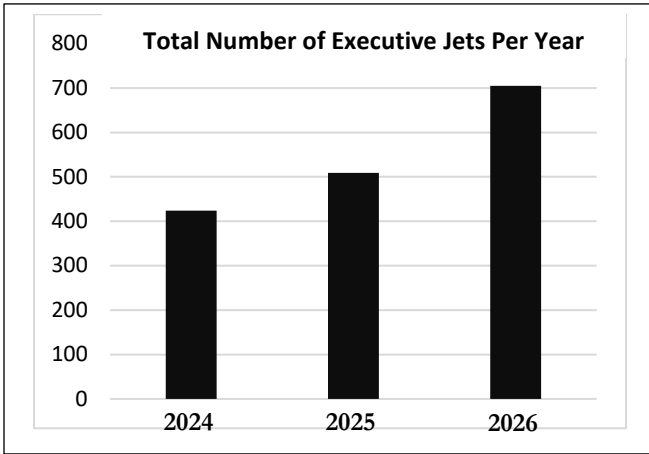
Airport Operations

Allegiant Cancels Almost 40 Roundtrip Flights at Gateway Airport Due to High Oil Prices

The war in Iran is taking its toll on the entire aviation industry. High oil prices led to the recent collapse of ultra-low-cost airline Spirit Airlines, and many other airlines are raising prices and cutting routes in an effort to survive.

Allegiant Air, Mesa Gateway Airport's (Airport, Gateway Airport) largest airline, has canceled almost 40 roundtrip flights (78 arrivals or departures) beginning July 4th through the end of September. MGAA is working with Allegiant to try and minimize additional flight cancellations at the Airport this fall.

Mesa Gateway Airport Sees Increase in Executive Jet Activity



Gateway Aviation Services (GAS), the MGAA-owned and operated Fixed Base Operator (FBO) serving Gateway Airport has experienced a dramatic increase in the number of executive jet aircraft it's welcomed during the past three years. Total executive jet activity has increased approximately 66% since 2024. These high-end executive jet aircraft customers require a different level of customer service than others using Gateway Airport. The aviation professionals at GAS do a fantastic job making our executive jet customers feel welcome and special. **Great Job GAS Team!**

PASSENGERS AND AIR CARGO		March		% Change	FYTD		% Change
		2025	2026		FY25	FY26	
Passengers	TOTAL	261,536	255,259	-2%	1,501,626	1,522,500	1%
	Deplaned	129,673	126,915	-2%	764,724	776,306	2%
	Enplaned	131,863	128,344	-3%	736,902	746,194	1%
Allegiant		255,270	246,203	-4%	1,467,621	1,484,470	1%
Sun Country		6,266	9,056	45%	34,005	38,030	12%
Air Cargo (lbs.)		1,257,431	15,800	-99%	2,739,702	6,539,022	139%

Engineering, Planning, and Facilities

New \$44MM TSA Checked Baggage Inspection Facility Taking Shape



New TSA EDS Facility Under Construction

The TSA and Gateway Airport are partnering on the development of a new \$44MM Checked Baggage Inspection Facility. The new 10,000 sq. ft. Explosive Detection System (EDS) facility will include two state-of-the-art EDS machines capable of processing more than 1,500 checked bags per hour. The new system will also have the capability to expand to include a third EDS machine in the future.

The steel structure supporting the new facility is complete and the contractor is planning roof installation. The TSA and Gateway Airport anticipate the new facility coming online in the fall of 2027.

Business Development

SkyBridge Arizona’s Wyndham Hotel Holds Groundbreaking Event

On April 13, 2026, Airport dignitaries, regional elected officials, and community leaders gathered for a groundbreaking ceremony celebrating SkyBridge Arizona’s next exciting project – a dual-brand Wyndham Hotel located on So. Sossaman Road. The hotel will have more than 125 extended stay and traditional hotel rooms and other first-class amenities. SkyBridge plans to be under construction by summer 2026



Wyndham Hotel Groundbreaking Ceremony

The SkyBridge Arizona master development is a 360-acre aeronautical and non-aeronautical development opportunity located at the south end of Gateway Airport’s expansive airfield. To date, SkyBridge has constructed more than 635,000 Sq. Ft. of industrial buildings and aircraft hangars, and has invested more than \$40MM in Phase I infrastructure.

136,000 Sq. Ft. AmpliFly Hangar Receives Pre-Submittal Approval from City of Mesa



Rendering of AmpliFLY’s Gateway Airport Hangar

There’s an exciting private aeronautical development project making its way through the City of Mesa’s planning process. When approved, AmpliFLY’s 136,000 sq. ft. hangar on the south ramp at Gateway Airport will be an impressive headquarters location for an aviation-related company, or the perfect hangar for a larger executive jet(s) looking for a high-quality home in the Phoenix East Valley. Project developers hope to be in the ground during the third/fourth quarter of this year and available for lease in 2027.

Gateway Aviation Services

FUEL (Gallons)	March			FYTD		
	2025	2026	% Change	FY25	FY26	% Change
AvGas	47,211	69,789	48%	451,361	484,857	7%
Retail Jet A	166,692	378,357	127%	922,203	2,684,491	191%
Contract	326,930	134,737	-59%	2,208,497	1,715,726	-22%
Commercial	1,873,416	1,658,351	-11%	11,064,221	10,412,648	-6%
Cargo	33,205	78,468	136%	193,359	481,213	149%
TOTAL	2,447,454	2,319,702	-5%	14,839,641	15,778,935	6%



GAS Team Member Fueling an Aircraft

GAS line service personnel pumped 2,319,702 gallons of aviation fuel during the month of March 2026, a 5% decrease compared to last March when Gateway Aviation Services pumped 2,447,454 total gallons. FYTD26, Gateway Aviation Services has pumped a total of 15,778,935 gallons, a 6% increase over the same period last fiscal year.

MGAA would like to thank GAS team members for all their hard work, dedication, and sacrifices during the year.

Communications and Government Relations

MGAA Updating and Upgrading Gateway Airport’s Website

If you've ever looked up flight information, checked on Airport services, or wanted to learn more about what's happening at Gateway Airport, chances are you've visited www.gatewayairport.com. It's the Airport's main website, the go-to destination for passengers, tenants, business partners, and community members who want to stay connected to Gateway Airport. Whether you’re looking for information on ground transportation, terminal amenities, tenant updates, or emergency communications, the Airport’s website is MGAA’s primary public-facing communication tool.

It’s been several years since Gateway Airport’s current website has had a comprehensive review. And with the ever-changing digital landscape, especially on mobile devices, it’s time to make updates and upgrades to bring the site into full ADA compliance, improve navigation, increase cyber protection, and make it more reflective of the modern air transportation facility that Gateway Airport has become.

Community Noise Report

CALLERS	March		FYTD	
	2025	2026	FY25	FY26
Total	16	14	95	105

AIRCRAFT TYPE	March		FYTD	
	2025	2026	FY25	FY26
	Callers	Callers	Callers	Callers
Commercial	13	10	51	68
GA Total	2	3	34	25
Helicopter	0	0	6	3
Military	1	1	4	9
Total	16	14	95	105

LOCATION	March		FYTD	
	2025	2026	FY25	FY26
Mesa	11	4	40	37
Gilbert	1	4	36	31
Gold Canyon	1	2	1	7
Queen Creek	2	3	7	25
Queen Valley	0	0	4	0
Apache Junction	0	1	2	1
San Tan Valley	1	0	4	4
Florence	0	0	1	0
TOTAL	16	14	95	105

MGAA received communications from a total of 14 individuals regarding aircraft noise issues during the month of March 2026, a decrease from the 16 individuals that contacted MGAA last March.

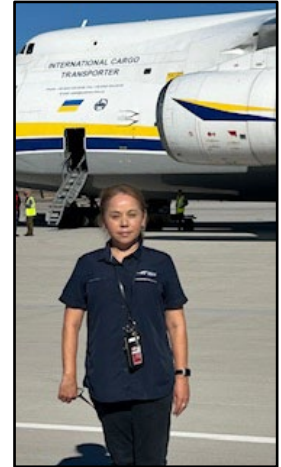
MGAA TEAM MEMBER SPOTLIGHT

Employee Name: Lorena Ruelas

Employee Title: Materials Specialist

MGAA Department: Operations, Security, and Maintenance

Years with MGAA: 1+



What are your job responsibilities for MGAA? I oversee the ordering, issuing and tracking of inventory items at the warehouse for all departments and janitorial service. Also help as needed all departments with requisitions, purchase orders, and researching items they might need and receiving all deliveries. I also oversee the lost and found items for the airport.

What is your most memorable Gateway Airport moment? When I figured out that (PM) was not work done in the afternoon. It is preventative maintenance.

What is something people may not know about you? I have three kids, two girls that are out of the house but manage to make it to dinner quite often (uninvited) and one boy that is a senior in high school. And my three precious grandbabies that my only job is to spoil them rotten.



**MINUTES OF THE PUBLIC MEETING OF THE
MESA GATEWAY AIRPORT AUTHORITY
BOARD OF DIRECTORS | April 21, 2026**

A public meeting of the Mesa Gateway Airport Authority (MGAA, Authority) was convened on Tuesday, April 21, 2026, beginning at 9:00 a.m. in the Board Room (Saguaro A&B) of the Gateway Administration Building, 5835 S Sossaman Road, Mesa, Arizona.

Members Present

Lt. Governor Regina Antone, Gila River Indian Community*
Mayor Mark Freeman, Mesa
Mayor Scott Anderson, Gilbert
Mayor Chip Wilson, Apache Junction
Mayor Julia Wheatley, Queen Creek

Airport Staff Present

J. Brian O'Neill, Executive Director/CEO
Scott Brownlee, Deputy Director/COO
Chuck Odom, CFO
Misty Johnson, Clerk of the Board
Jill Casson Owen, Attorney

** Neither present nor represented*

1. Call to Order at 9:07 a.m. (Mayor Mark Freeman, Vice Chair)

2. Pledge of Allegiance

3. Fiscal Year 2027 Budget Presentation – Chuck Odom, Chief Financial Officer

- Mr. Odom provided a presentation on MGAA's proposed FY27 Operating and Capital Budget for the Board's review. The Board will be asked to consider the budget for approval at the May 19, 2026, MGAA Board meeting.

4. Executive Director's Report – J. Brian O'Neill, A.A.E., Executive Director/CEO

Executive Director O'Neill shared information on MGAA's monthly and year-to-date financial performance, passenger activity, community noise report, and various other Airport projects:

- February 2026 Net Operating Income is \$555,148 compared to \$542,319 in February 2025.
- Fiscal Year-to-Date 2026 (FYTD) Net Operating Income is \$4,047,848 compared to \$3,058,502 in FYTD25.
- Mesa Gateway Airport (Airport, Gateway Airport) welcomed 174,028 commercial passengers during February 2026 compared to the 173,093 passengers during February 2025. FYTD26 commercial passengers' activity is 1,267,241 compared to 1,240,090 in FYTD25.
- For Community Noise Complaints, MGAA had 18 callers in February of this year, and 16 in February last year. This fiscal year, MGAA has had 91 callers, compared to 79 callers last fiscal year.
- Gateway Aviation Services (GAS) pumped 1.79MM gallons of fuel in February 2026 compared to 1.77MM gallons last February. FYTD26, GAS has pumped 13.5MM gallons compared to 12.4MM gallons last fiscal year.
- MGAA participates in select national air service conferences each year as part of its strategic air service development program. Executive Director O'Neill met with seven existing and prospective airlines during March.
- Gateway Airport's Facebook followers were recently surveyed to identify the top ten markets they would like to see offered at Gateway Airport. Survey data helps identify and reinforce new airline destinations. The most requested nonstop destinations are in this order; San Diego, Orlando, Chicago, Denver, Seattle/Everett, Dallas – Fort Worth, Las Vegas, Nashville, Tampa Bay and Burbank/Los Angeles.

- Allegiant Airlines is cancelling select flights at Mesa Gateway Airport from July – September due to the increased cost of aviation fuel.
- The Transportation Security Administration (TSA) and Gateway Airport are partnering on the development of a new \$44MM Checked Baggage Inspection Facility. Ground preparation, utility installation, footings and concrete block walls are in place and the steel is starting to go up. The TSA and Gateway Airport anticipate the new facility coming online in the fall of 2027.
- Reconstruction of the northern half of Runway 12R-30L (Phase II) began in October 2025 and is on schedule to be completed by the end of the year.
- The Taxiway Golf Realignment and Reconstruction Phase 1 Project is being completed simultaneously with the Runway 12R-30L Reconstruction Project to limit the amount of time Gateway Airport's primary runway is closed for construction.
- At the March 17th meeting, the Board of Directors authorized the Executive Director to impose a landing fee on itinerant aircraft weighing less than 12,500 pounds Max Gross Landing Weight (MGLW) to increase revenue to support airfield operations, in an amount not to exceed the highest itinerant aircraft landing fee imposed at any other metropolitan Phoenix airport on aircraft below 12,500 lbs. MGLW. On April 16th the Authority received a letter from the Federal Aviation Administration (FAA) Office of Airport Compliance recommending Gateway Airport delay the new landing fee while the FAA investigates a similarly situated fee schedule at another Phoenix area airport. The FAA is an important partner of the Airport and MGAA will delay implementation of its new landing fee schedule pending resolution of the FAA's investigation.
- FAA Phoenix Area Modernization is proposing changes to the Runway 30 flight departure paths at Gateway Airport. On May 20th, there will be a virtual workshop held by the FAA. The Airport is encouraging neighborhoods and elected officials to attend, giving everyone the opportunity to comment on the proposed FAA changes to the flight departure paths. The Airport is planning a greatly enhanced public outreach program to highlight the proposed flight track changes.
- A one-minute, time-lapse video was shown of the manufacturing of one of Virgin Galactic's six-passenger Delta spaceships being manufactured at Gateway Airport.
- A groundbreaking event was held at the south end of the Airport for the SkyBridge Arizona Wyndham Hotel. The hotel will have more than 125 extended stay and traditional hotel rooms and other first-class amenities. SkyBridge plans to be under construction by summer 2026.

5. Consent Agenda

- a) **Minutes** of the Board Meeting held on **March 17, 2026**.
- b) **Resolution No. 26-13** – Authorizing the filing of **grant applications** including agreeing to all understandings and assurances contained therein; and, authorizing the acceptance and execution of any Federal Aviation Administration or other Federal agency, State of Arizona, Arizona County or Arizona Local Municipal grant offer(s), applied for or received between July 1, 2026 and June 30, 2027 by the Chair of the Authority, the Executive Director/CEO, Deputy Director/COO or Chief Financial Officer/CFO.
- c) **Resolution No. 26-14** – Authorizing the purchase of one baggage tractor from **Harlan Global Manufacturing LLC**, in an amount not to exceed \$74,824.02.
- d) **Resolution No. 26-15** – Authorizing the purchase of landside asphalt repair services with **Sunland Asphalt of Arizona, Inc.** for an amount not to exceed \$120,000.

- e) **Resolution No. 26-16** – Authorizing a contract with **Veoci, Inc.** for the purchase, installation, and support and maintenance services, for a Safety Management System in an amount not to exceed \$40,458.33, for the first year of the contract. Subsequent contract years shall be limited to software licensing and ongoing support and maintenance services only, with price adjustments not to exceed six (6) percent annually, provided the adjustments are submitted in writing with sixty (60) days' advance notice. The estimated cost for contract year two for licensing and ongoing support and maintenance services is \$15,916.96. The contract shall have an initial term of three (3) years and shall automatically renew for successive one (1)-year terms unless Mesa Gateway Airport Authority provides at least sixty (60) days' prior written notice of non-renewal.
- f) **Resolution No. 26-17** – Approving an Authorization of Services for **Kimley-Horn & Associates** to provide Engineering Services to perform a Fire Suppression System Review, in an amount not to exceed \$173,536.68 in non-grant funding.
- g) **Resolution No. 26-18** – Authorizing the procurement of wireless network equipment, software, and installation and testing services from **Advanced Network Management, Inc.** in an amount not to exceed \$69,551.
- h) **Resolution No. 26-19** – Authorizing an **Amendment of the FY26 Capital Budget** to provide an additional \$952,000 in funding for the Taxiway Golf Realignment / Reconstruction Phase 1 Project under CIP 1092, subject to receipt of Federal Aviation Administration and Arizona Department of Transportation Grants. The new project total will be \$16,241,000 which includes Design, Early Procurement GMP1, Preconstruction Phase Services, Construction Administration Services, and GMP2.
- i) **Resolution No. 26-20** – Authorizing the Executive Director/CEO and/or a delegate to negotiate, and for the Executive Director/CEO to execute a Construction Manager at Risk Construction Services Contract Guaranteed Maximum Price 2 with **Pulice Construction, Inc.**, for the Taxiway Golf Realignment / Reconstruction – Phase 1 Project in an amount not to exceed \$13,909,000 pending Federal Aviation Administration and Arizona Department of Transportation grant funding under CIP 1092.

Mayor Julia Wheatley moved to approve the Consent Agenda.

Mayor Scott Anderson seconded the motion.

The motion passed unanimously.

6. Board Member Comments/Announcements

None.

7. Call to the Public

Mr. Michael Stanley submitted to the Clerk of the Board a public comment card to speak on the U.S. Immigration and Customs Enforcement (ICE) operations at Mesa Gateway Airport, specifically the Arizona Removal Operations Coordination Center. His request to the Board is to use its authority to engage with ICE, with the City of Mesa, with legal counsel, and with community stakeholders to explore options; encourage ICE to make needed reforms; and agree to regular inspections by Mesa Fire and Medical, with results posted publicly.

8. Next Meeting: Tuesday, May 19, 2026 at 9:00 a.m. in the Board Room (Saguaro A&B) of the Gateway Administration Building, 5835 S Sossaman Road, Mesa, Arizona. Members of the Mesa Gateway Airport Authority may attend either in person or by audioconference.

9. Adjournment.

The meeting adjourned at 9:44 a.m.

Dated this ____ day of _____ 20__.

Misty Johnson, Clerk of the Board



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-21

To: Board of Directors
From: Chuck Odom, Chief Financial Officer
Through: J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: Renewing Insurance Premiums for Airport Liability, Crime, D&O Employment Practice Liability, Cyber, Workers Compensation, Auto Liability, Fuel Farm & Inland Marine, Environmental, Fiduciary, and Property
Date: May 19, 2026

Proposed Motion

To authorize Alliant Insurance Services, Inc. under the terms of its existing Insurance Broker / Risk Management Consulting Agreement with the Mesa Gateway Airport Authority to purchase specific lines of insurance on behalf of the Authority beginning July 1, 2026, not to exceed premium cost of \$699,452.

Narrative

Mesa Gateway Airport Authority (MGAA) will renew the following lines of insurance next fiscal year: Airport Liability, D&O Employment Practice Liability, Cyber, Workers' Compensation, Auto Liability, Fuel Farm & Inland Marine, and Property. Fiduciary, Environmental, and Crime insurance policies are multi-year policies.

During the marketing process, Alliant Insurance Services, Inc. (Alliant) engaged several insurance carriers that provide lines of insurance coverage for airports. Insurance premiums are subject to annual increases and decreases based on many variables including, but not limited to, loss rate, marketplace demand, exposure base, and the brokers' strength in the aviation and general property/casualty marketplace. Alliant has negotiated premiums on insurance policies for the above lines of insurance for MGAA with an anticipated 4.7% increase. These premiums are subject to change due to any new losses incurred by MGAA until coverage is bound. New or replacement equipment/vehicles throughout the year, insurance audits and completed capital projects could increase the current insurance quotes by an estimate of \$100,000 bringing total premiums not to exceed to \$699,452 for FY27.

Fiscal Impact

The total estimated insurance premium expense for FY27 is not to exceed \$699,452. The FY27 budget for insurance premiums is \$767,577, excluding broker fees.

Attachment(s)

Renewal quote for lines of coverage.



RESOLUTION NO. 26-21

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority desires to authorize Alliant Insurance Services, Inc. under the terms of its existing Insurance Broker / Risk Management Consulting Agreement with the Mesa Gateway Airport Authority to purchase specific lines of insurance on behalf of the Authority beginning July 1, 2026, not to exceed premium cost of \$699,452;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Board of Directors of the Authority hereby authorizes Alliant Insurance Services, Inc. under the terms of its existing Insurance Broker / Risk Management Consulting Agreement with the Mesa Gateway Airport Authority to purchase specific lines of insurance on behalf of the Authority beginning July 1, 2026, not to exceed premium cost of \$699,452. This resolution also authorizes the Chair or Executive Director/CEO to make such additions, deletions, and changes as may be approved by the Chair or Executive Director/CEO, necessary to carry out the purposes and intent of this Resolution.

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney

FY27 Financial Summary

Premium Summary | Renewing 7/1/2026

Line of Business	Carrier	Expiring Premium	Renewal Premium	\$ Change	% Change
Airport General Liability	AIG	\$ 103,815	\$ 107,708	\$ 3,893	3.7%
Auto Liability	American Southern Insurance Company	\$ 72,104	\$ 76,959	\$ 4,855	6.7%
Crime renewal 2-yr policy 1/2 premium shown	Travelers	\$ 3,932	\$ 3,932	\$ -	0.0%
Cyber	AmTrust	\$ 13,119	\$ 12,745	\$ (374)	-2.9%
D&O/Employment Practice Liability	Chubb	\$ 13,079	\$ 13,100	\$ 21	0.2%
Environmental 3Yr (7/1/24-6/30/27) 1/3 premium shown	Beazley	\$ 21,952	\$ 21,952	\$ -	0.0%
Fiduciary 3Yr (7/1/25-6/30/28) 1/3 premium shown	Travelers	\$ 1,520	\$ 1,520	\$ -	0.0%
Fuel Farm & Inland Marine	Travelers	\$ 74,444	\$ 88,291	\$ 13,847	18.6%
Property	Alliant Property Insurance Program (APIP)	\$ 184,742	\$ 184,258	\$ (484)	-0.3%
Worker's Compensation	Old Republic	\$ 83,676	\$ 88,987	\$ 5,311	6.3%
Total - All Lines Renewing		\$ 572,383	\$ 599,452	\$ 27,069	4.7%
Allowance for purchase and replacement of equipment, vehicles, and insurance audits			\$ 100,000		
Total FY27 Insurance Premiums		Not to Exceed	\$ 699,452		



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-22

To: Board of Directors
From: Ryan Smith, Communications & Government Relations
Through: Scott Brownlee, Deputy Director/COO
J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: State & Federal Legislative Representation and Consulting Services
Date: May 19, 2026

Proposed Motion

To authorize an agreement for financial participation between the City of Mesa and Mesa Gateway Airport Authority to share state and federal lobbyist and consulting services for FY27, effective July 1, 2026, in an amount not to exceed \$112,000 for Mesa Gateway Airport Authority.

Narrative

In the past, Mesa Gateway Airport Authority (MGAA) and the City of Mesa have shared expenses pertaining to lobbyist services. Mesa and the Airport will utilize the services of Thorn Run Partners for federal professional services, and Policy 48 for state professional services, and will share in these costs.

The Airport Authority will provide 40 percent of the total cost for the federal lobbying contract and 33 percent of the total cost for the state lobbying contract. The dollar amounts shown below are MGAA's portion of the federal and state lobbying contracts amount.

Company	Bid Amount
1. Policy 48 (State)	\$34,000
2. Thorn Run Partners (Federal)	\$78,000

Total Contract Amount:

MGAA's share of the combined contract amount for FY 2027 will not exceed \$112,000.

Fiscal Impact

This contract was included in the FY27 operating budget and is funded under Contractual Services Other.

Attachment(s)

Letter of Agreement with City of Mesa.



RESOLUTION NO. 26-22

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority desires to authorize an agreement for financial participation between the City of Mesa and Mesa Gateway Airport Authority to share state and federal lobbyist and consulting services for FY27, effective July 1, 2026, in an amount not to exceed \$112,000 for Mesa Gateway Airport Authority;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Board of Directors of the Authority hereby authorizes an agreement for financial participation between the City of Mesa and Mesa Gateway Airport Authority to share state and federal lobbyist and consulting services for FY27, effective July 1, 2026, in an amount not to exceed \$112,000 for Mesa Gateway Airport Authority. This resolution also authorizes the Chair or Executive Director/CEO to make such additions, deletions, and changes as may be approved by the Chair or Executive Director/CEO, necessary to carry out the purposes and intent of this Resolution.

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney



20 E Main St Suite 750
PO Box 1466
Mesa, Arizona 85211-1466

DATE: May 19, 2026

TO: J. Brian O'Neill, Executive Director, Mesa Gateway Airport Authority

FROM: Scott J. Butler, City Manager, City of Mesa

SUBJECT: State & Federal Legislative Representation and Consulting Services

The purpose of this memo is to confirm the proposed cost-sharing arrangement for state and federal consulting services between the City of Mesa and the Mesa Gateway Airport Authority.

State professional services are provided by Policy 48. The agreement for state representation will cover the period from July 1, 2026 until June 30, 2027. Gateway's financial participation for state services will be set at 33% of the total costs. For FY2027, the cost will not exceed \$34,000.

Federal professional services are provided by Thorn Run Partners. The agreement for federal representation will cover the period from July 1, 2026, until June 30, 2027. Gateway's financial participation for federal services will continue to be set at 40% of the total costs. For FY2027, the cost will not exceed \$78,000.

Acknowledgement

J. Brian O'Neill, Executive Director/CEO Date



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-23

To: Board of Directors
From: Carmen Parks, P.E., Engineering & Facilities Director
Through: Scott Brownlee, Deputy Director/COO
J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: Salt River Project Electrical Design & Construction Contract – Checked Baggage
Inspection Systems Building – CIP 1265
Date: May 19, 2026

Proposed Motion

To authorize a contract with Salt River Project for Design and Construction Services, to provide electrical power to the Checked Baggage Inspection Systems Building, in an amount not to exceed \$78,416.43.

Narrative

The new Checked Baggage Inspection Systems (CBIS) Building, that is currently under construction, requires a dedicated and sufficient electrical power source to support its operations. This includes the baggage conveyor belts, explosive detective systems, and all supporting electrical equipment.

Existing power infrastructure in the area is not adequate to serve the new facility. The area's utility provider, Salt River Project (SRP), will design and install the necessary electrical infrastructure, including a new connection to its main line along Sossaman Road, as well as associated equipment such as a transformer and service components.

This contract covers SRP's design, construction, and energization of the new electrical service needed to make the facility operational.

Fiscal Impact

This project is included in the FY26 Capital Budget, and is being funded with TSA grant funding, and MGAA non-grant funding under CIP 1265.

Attachment(s)

Distribution Design & Construction Contract



RESOLUTION NO. 26-23

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority desires to authorize a contract with Salt River Project for Design and Construction Services, to provide electrical power to the Checked Baggage Inspection Systems Building, in an amount not to exceed \$78,416.43;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Board of Directors of the Authority hereby authorizes a contract with Salt River Project for Design and Construction Services, to provide electrical power to the Checked Baggage Inspection Systems Building, in an amount not to exceed \$78,416.43. This resolution also authorizes the Chair or Executive Director/CEO to make such additions, deletions, and changes as may be approved by the Chair or Executive Director/CEO, necessary to carry out the purposes and intent of this Resolution.

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney



Distribution Design & Construction Contract

Customer Construction Services
SRP XCT-320
P.O. Box 52025
Phoenix, AZ 85072-2025

Contract #: 4228054
Issue Date: 04/13/2026

ATTN: J. BRIAN O'NEILL, A.A.E.
MESA GATEWAY AIRPORT AUTHORITY
5835 S SOSSAMAN RD
MESA, AZ 85212-6014

SRP Contact: Jesse Murillo
Contact Phone: 602-236-7052
Contact Fax:

Salt River Project Agricultural Improvement and Power District, an agricultural improvement district organized and existing under the laws of the State of Arizona (SRP), and MESA GATEWAY AIRPORT AUTHORITY (Customer) enter into this contract (Contract) for the design and construction of electrical facilities for the following Customer project (Project):

Project:	Mesa Gateway Baggage	Work Order #:	T3690241
Location:	6033 S SOSSAMAN RD, MESA, AZ 85212	Design Group:	CDSE
Comments:	Cost for new switch, transformer, and service.	CIAC Fee:	\$78,416.43

This Contract includes the attached Terms and Conditions and describes the general obligations of SRP and Customer. Any changes, amendments, or modifications to this Contract must be in writing and signed by both parties. Customer understands that SRP will not begin design services until Customer signs and returns this contract and pays the Contribution in Aid of Construction (CIAC) fee above. If the job is cancelled or Customer fails to diligently proceed to completion (as described below), the portion of the CIAC fee that was not used (if any) may, at SRP's discretion, be refunded. Upon completion of the design services, SRP shall provide Customer a set of design drawings for the Project, which will contain construction details. Additional fees, if applicable, will be billed separately under an Addendum to this Contract signed by both parties.

SRP shall not be required to perform inspections or begin any construction or installation work on the Project until Customer (i) accepts the design drawings by signing them, (ii) pays SRP the CIAC fee, and (iii) provides to SRP a copy of a deed or deeds evidencing ownership of all of the real property that is encompassed within or will be affected by the Project (the Real Property). If the deed(s) show that Customer is not the sole owner of all of the Real Property, Customer shall provide written documentation acceptable to SRP that establishes Customer's authority to act on behalf of each of the other owners in connection with the Project before SRP will begin any construction or installation work under this Contract. If Customer is unable to provide such documentation, and as a result SRP is required to modify its designs for the Project, Customer shall be responsible for paying in advance the estimated additional costs of the redesign work.

SRP may terminate this Contract if Customer fails to satisfy all Real Property-related conditions within forty-five (45) days, or if Customer fails to hold a preconstruction meeting with SRP within ninety (90) days after SRP provides the design drawings to Customer, or if Customer fails to commence actual construction of the SRP facilities within sixty (60) days after preconstruction meeting. SRP may also terminate this Contract if, in SRP's determination, Customer is not actively constructing the SRP facilities for the Project.

SRP's delivery of this Contract to Customer constitutes an offer to perform the design and construction services on the terms and conditions set forth in this Contract. Customer may accept this offer by signing this Contract (with no additions, deletions, or modifications) and returning it to SRP with the CIAC fee, payable by check or money order. This offer shall expire if Customer has not signed and returned this Contract to SRP with the CIAC fee on or before 07/12/2026.

If Customer changes the Project, or if there is any change to the information regarding the Project provided by Customer and relied upon by SRP, SRP will charge Customer and Customer shall pay for any additional costs incurred by SRP, including but not limited to redesign and engineering costs. Such costs may be retained by SRP from any funds previously collected from Customer, or billed directly to Customer, as appropriate.

Customer understands and agrees to the terms and conditions of this Contract. The undersigned represents and warrants that he or she has the authority to sign this Contract on behalf of Customer.

For Customer:

Authorized Signature: _____ Date: _____
Printed Name: _____ Title: _____

For SRP:

Authorized Signature: _____ Date: _____
Printed Name: David Butler Title: PROJECT LEADER



Terms and Conditions

1. The existing applicable SRP Rules and Regulations, as they may be amended or revised from time to time by SRP, and all terms and conditions thereof, are adopted and incorporated herein by reference as part of this Contract. The Rules and Regulations can be found at www.srpnet.com and are on file at the principal offices of SRP.
2. SRP shall construct all electric facilities up to the point(s) of delivery, including any connections to electric, in accordance with the SRP Rules and Regulations and SRP construction specifications and practices.
3. SRP does not reserve or guarantee system capacity or the availability of power at any time. SRP shall design and construct electric facilities to support up to 80% of the nameplate rating of the customer's installed SES equipment. SRP will assess the available capacity on its distribution system based on the customer's actual demand loads provided at the time of design. It is the customer's responsibility to notify SRP of any anticipated changes to their actual demand loads. Any such changes will require a reevaluation of the distribution system capacity and may impact SRP's ability to serve additional load. Customers should plan accordingly as SRP makes no commitment to reserve future capacity or guarantee service.
4. Customer shall timely provide SRP all drawings and data requested by SRP that are pertinent to the design of the Customer Project. SRP shall review such drawings and data for compatibility with SRP facilities and shall have sole discretion in determining whether the Customer facilities may be used with SRP's facilities.
5. Before SRP begins construction, Customer shall provide SRP all requested easements, including any easements required from third parties, for SRP to access and maintain the electric facilities installed under this Contract, using SRP's standard form(s) of easement. Customer understands and agrees that SRP shall have no obligation to provide electric service to the Project unless and until Customer has provided all such easements. Customer, at all times, shall permit SRP to access and maintain any SRP electric facility on Customer property.
6. Customer shall require that any construction work performed by Customer or its contractor or subcontractor shall be in accordance with national and local building and safety codes, the SRP Electric Service Specifications and construction drawings, and the Electric Utility Service Entrance Requirements Committee.
7. Customer shall secure all required State, County, and local permits and approvals.
8. Unless otherwise agreed in writing by SRP, Customer shall perform, at Customer's sole expense, all trenching, provision and installation of conduit, backfilling and surveying with property pins, and grade stakes (Customer Work). All Customer Work shall conform to SRP's standards. Customer shall forward all results of survey to SRP for review and approval. Upon Customer's request, SRP may provide survey services for the Project under a separate written agreement.
9. SRP shall not be responsible for, and Customer shall indemnify, defend, and hold harmless SRP and members of its governing bodies, its officers, agents, and employees, for, from, and against any and all claims, demands, suits, costs of defense, attorneys' fees, witness fees of any type, losses, damages, injuries, expenses, and liabilities (Claims) arising out of or relating to (a) Customer's performance of the Customer Work, including without limitation Claims arising out of the performance of Customer Work on property not owned by Customer, and (b) damage to SRP facilities caused by Customer or its contractors. Customer's obligation under this Section shall extend to defend and indemnify SRP when SRP, members of its governing bodies, its officers, agents, and/or employees are allegedly concurrently negligent with Customer, its employees, and/or agents, but shall not extend to any liability caused by the sole negligence of SRP.
10. Prior to SRP's installing any electric facility, the Customer shall install all water and sewer facilities and backfill. Customer shall not install any curb, sidewalk, paving, or any conflicting foundation within the development boundaries until SRP completes the installation of the electric facilities. Customer shall and hereby does release SRP from any loss, damage, liability, cost, or expense incurred by Customer arising out of (i) any delay by SRP in performing or completing its work or inspecting any Customer Work or (ii) any loss or damage to any installation prohibited by this Section 9, even if such damage was caused by the negligent or intentional act or omission of SRP.
11. Customer shall permit SRP to inspect, at any time, any Customer provided facility. Any inspection by SRP shall not be deemed an approval of any Customer provided facility or a waiver by SRP of any right to enforce strict compliance with the terms and conditions of this Contract.
12. Customer, upon demand, shall reimburse SRP for the costs of relocation of facilities found to be installed at the wrong location or grade due to Customer requested changes in property lines, easement grade, and/or errors in staking, trenching, or survey.
13. If Customer's load grows to a total coincident demand of 6,740 kVA or greater, but less than 11,800 kVA, the load will be served from at least one dedicated SRP feeder circuit or a substation dedicated to serve only Customer. Any dedicated feeder circuit(s) or substations shall be provided by SRP at the sole expense of Customer.
14. This Contract shall be interpreted, governed by and construed in accordance with the substantive and procedural laws of the State of Arizona, without regard to conflicts of law principles. SRP and Customer agree that any action, suit, or proceeding arising out of or relating to this Contract shall be initiated and prosecuted in a state or federal court of competent jurisdiction located in Maricopa County, Arizona, and the parties irrevocably submit to the jurisdiction and venue of such court. To the fullest extent permitted by law, SRP and Customer hereby irrevocably waive any and all rights to a trial by jury and covenant and agree that neither will request a trial by jury, with respect to any legal proceeding arising out of or relating to this Contract.
15. The title to all work performed by SRP, or performed by Customer at SRP's request and accepted by SRP, shall remain with SRP at all times.
16. Customer shall meet with an SRP inspector before construction begins. The meeting may be scheduled by calling (602) 236-0676 West Valley, (602) 236-6300 East Valley, (602) 236-0887 Central Valley.

17. Security deposits for electrical service may be required. Please call (602) 236-8833 at least thirty (30) days prior to the meter-set need date.



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-24

To: Board of Directors
From: Art Montoya, Director of Information Technology Services
Through: Chuck Odom, Chief Financial Officer/CFO
J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: Terminal Public Address System – IES Communications LLC – CIP 1320
Date: May 19, 2026

Proposed Motion

To authorize the procurement of a Terminal Public Address System and installation and testing services from IES Communications LLC in an amount not to exceed \$498,469.59.

Narrative

Mesa Gateway Airport Authority (MGAA) operates a public address and mass notification system throughout the terminal complex to support airline operations, emergency communications, and required regulatory automated announcements. The system provides centralized audio notifications across 11 gate positions, ticketing areas, two baggage carousels, two outdoor patios, and the terminal curbside.

The existing system is approximately nine years old. Although the software platform remains supported, that support is increasingly limited. In addition, the system has experienced increasing performance limitations, including delayed updates, reduced reliability, and compatibility challenges with newer hardware components.

Having executed a Cooperative Purchasing Agreement with the State of Arizona, MGAA is able to procure goods and services under state contracts that have been competitively bid. The State has currently contracted with IES Communications LLC for audiovisual, hardware, software, and installation services under Contract #CTR075313. This contract is available upon request.

Fiscal Impact

This purchase was included in the FY26 Capital Improvement Projects and is funded under CIP 1320.

Attachment(s)

Proposal



RESOLUTION NO. 26-24

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority desires to authorize the procurement of a Terminal Public Address System and installation and testing services from IES Communications LLC in an amount not to exceed \$498,469.59;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Board of Directors of the Authority hereby authorizes the procurement of a Terminal Public Address System and installation and testing services from IES Communications LLC in an amount not to exceed \$498,469.59. This resolution also authorizes the Chair or Executive Director/CEO to make such additions, deletions, and changes as may be approved by the Chair or Executive Director/CEO, necessary to carry out the purposes and intent of this Resolution.

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney

Mesa Gateway - PAS Upgrade
Mesa Gateway Airport Authority
April 27, 2026

IES Communications, LLC
2801 South Fair Lane
Tempe, AZ 85282
www.iescomm.com

Manda Degler
Enterprise Client Executive
manda.degler@iescomm.com
(602) 214-0527



Project Brief

PROJECT INFORMATION	
Job Name:	Mesa Gateway - PAS Upgrade (338934) - Audio Visual
Job ID:	338934-001
Company:	Mesa Gateway Airport Authority
Site Address:	6033 S Sossaman Rd, Mesa, AZ 85212
Quote Type:	Estimate
Quote Date:	April 27, 2026
Status:	A1B1

CUSTOMER CONTACT
Art Montoya

ACCOUNT MANAGER
Manda Degler
Enterprise Client Executive
(602) 214-0527
manda.degler@iescomm.com

Estimator
Anthony Delson
Estimator

REFERENCED DOCUMENTS
AZA Mesa Gateway Airport - Assurance Plan_.pdf
AZA Mesa Gateway draft and notes.msg
Gateway airport.msg
Master Combined_20260330.pdf
RE_ Email Intro.msg

Project Overview

IES Communications, LLC (IES) is pleased to submit for your review and approval the following proposal. Please feel free to contact us with any questions you might have during your review. The following is an outline of IES's proposal.

IES is providing pricing for the installation of communications-cabling connectivity per customer provided documentation. All cabling installed shall be in compliance with the ANSI/TIA/EIA 568-C Commercial Building Telecommunications Cabling Standards.

Project Schedule

- Based on the assumptions made with the information at hand, the estimated timeline for this project will be between August 2026 and October 2026
- A mutually agreed-upon schedule must be established at the time of contract to ensure timely project delivery.
- The projected crew size will range from 2-4 tech(s).
- These techs will work eight-hour shift(s) between
- These techs will work eight-hour shift(s) outside of normal business hours to accommodate required schedule to complete a 40 hour work week, per tech.
- complete a 40 hour work week, per tech.

IES will assign a Project Manager to oversee and coordinate project details with customer representative.

Key Notes & Clarifications

Taxes are included in this pricing.

Scissor lifts are required and have been included in this pricing.

Equipment and material storage is not required for this installation.

HEPA Carts and Caps are not required.

Permit fees and inspections are not included in this pricing.

Standard wage rates are included in this pricing.

Performance & Payment and/or Bid Bonds are not included in this pricing.

OCIP and/or CCIP deducts are not included in this pricing.

All required conduit pathways and backboxes will be provided by the EC/GC. Conduit will be free and clear with an available pull string.

All interior and exterior penetrations will be completed by others.

All 110v power, PDUs and UPS battery backups to be provided by others.

Due to ongoing macroeconomic volatility, including the recently announced 2025 tariffs on foreign-sourced materials and associated extended lead times, all material pricing and delivery schedules are subject to change. Material pricing is guaranteed for 15 days from the quote date, and material availability will be confirmed at the time of contract execution to ensure a mutually agreed-upon project schedule.

IES reserves the right to reprice labor and materials up to 6 months from the actual project start date. While the base bid includes a 5 % contingency for material price increases, should actual increases exceed this allocation—due to market volatility, supply chain disruptions, or tariff impacts—IES may issue a change order to cover the additional costs. We welcome discussions with our customers to explore price increase mitigation strategies.

Scope of Work

Audio Visual (338934-001)

GENERAL SUPPORT

Project Admin/Support

IES will provide the necessary management and admin support for the installation of the project.
IES will provide new Shop drawings and when project is completed red lined plan sets of AV systems

Support Labor

IES will provide the necessary lift spotter for the installation of the project.
IES will provide the necessary training based on the RFP requirements.
IES has accounted for all badging time and requirements.

Support Equipment

IES will provide the necessary equipment rentals for the installation of the project.

AUDIO/VISUAL PAS Upgrade

This is a renovation to an existing audio system for Mesa Airport. There are 3 closets (MDF, IDF-1, IDF-2) that control all of the audio paging for the airport. Most of the existing speakers will remain in place with the exception of the ticketing area. The speakers in this area will be replaced.

The system processors and amplifiers will be replaced with the AtlasIED GlobalCOM system. Paging stations will be added at the individual zones and gates.

For all scopes Manufacturer Training, Testing and Commissioning has been included to ensure a smooth transition from the old cobra net system to the proposed Dante upgraded system.

IES Responsibilities:

IES will furnish, install, terminate, and test all AV cabling
IES will ensure plenum cabling is used in all plenum areas
IES will configure DSP processing and audio routing
IES will program control system logic

For all scopes Manufacturer Training, Testing and Commissioning has been included to ensure a smooth transition from the old cobra net system to the proposed Dante upgraded system.

Exclusions / Owner-Provided:

Network switches, IP addressing, VLANs (unless noted)
Furniture or millwork
All New conduit or low voltage pathways for new cabling required.

MDF Closet - Page Zones 1, 2, 3, 8

This MDF shall control the Ticketing areas Zone 1 & 2, Gate 1A, Gate 1, Gate 2, Gate 3, Gate 4, and the entrance speakers. Ambient sensors will be added to all zones for active automatic volume adjustments. Each of the areas will also receive a 4-button paging station.

The speakers in the ticketing area will be replaced with the twenty-six (26) new Atlas speakers. The speakers at all of the gates will remain in place.

In the ticketing areas and the gates, there will be one (1) - AtlasIED 4 button paging station. This will connect to the existing network ports.

The MDF shall have two (2)- AtlasIED Titan amplifier card frames. 1 frame will have seven (7) - T1202-120v cards and the other frame will have two (2)- T1202-120v cards. There will also be a desktop microphone station for paging. All devices will connect to the existing owner network switches.

IDF-1 Closet - Page Zones 4, 5, 7, 8, 9

Scope of Work

This IDF shall control the Baggage Claim areas Zone 1 & 2, TSA area, Gate 5, Gate 6/7, and the entrance speakers. Ambient sensors will be added to all zones for active automatic volume adjustments. Each of the areas will also receive a 4-button paging station.

The speakers at all of the areas will remain in place. Baggage Claim will be separated into 2-zones.

In the baggage claim, TSA, and the gates, there will be 1- AtlasIED 4 button paging station. This will connect to the existing network ports.

The IDF shall have two (2) AtlasIED Titan amplifier card frame with nine (9)- T1202-120v cards. There will be a rack mounted microphone station for paging. There will be an AtlasIED IP116-D system processor for all zones. There will be an AtlasIED 1522LR logic I/O device for any fire alarm inputs. Connection to the fire alarm shall be by others. All devices will connect to the existing owner network switches.

IDF-2 Closet - Page Zone 6

This IDF shall control the Gate 8, Gate 9, Gate 10, and the corridor speakers. Ambient sensors will be added to all zones for active automatic volume adjustments. Each of the areas will also receive a 4-button paging station.

The speakers at all of the areas will remain in place.

In the baggage claim, TSA, and the gates, there will be one (1)- AtlasIED 4 button paging station. This will connect to the existing network ports.

The IDF shall have one (1)- AtlasIED Titan amplifier card frame with four (4)- T1202-120v cards. There will be a rack mounted microphone station for paging. All devices will connect to the existing owner network switches.

Assurance Plan Year 1

Year 1

This Assurance Plan includes the following support during and after project closeout.

Unlimited, Priority 1-hr remote response - 24/7/365 support>> Standard is M-F 8a to 5p eastern

Hardware/Software warranty included in project shipment

One (1) Seminar Seat to Factory Training in Louisville - YEAR 1

On-site System Health Check by factory tech w/ report - YEAR 3

Validation of Monthly MS OS Security Updates

Full Access to Announcement Library

Advance RA - overnight if factory deems necessary

Assumptions & Exclusions

Assumptions

The following assumptions are included in this proposal:

- All conduit for AV cabling needs to be 1¼" or larger to allow for cable head clearance.
- There is a minimum of one (1) 120V 15A circuit available for IES use in all MPOEs, MDFs, and IDF's where AV equipment is to be located.
- All grounding of AV systems will be reviewed with IES for potential EMI noise issues. For AV Systems, electrical "noise" in excess of 0.01mV can negatively affect systems.
- IES will honor quoted pricing for 30 days from submittal. Any updated model numbers or revisions, and associated equipment dependencies, will be requoted at the updated pricing.
- If modifications to an existing control system program and UI are required, IES will require current un-compiled copies of the control system and UI files. If these files are not compliant to accepted Manufacturers Programming best practices, the programming changes are excluded. IES will discuss with the Client how to proceed.
- The exact location for all components will be field verified with the client or client's designee (i.e. architect, general contractor, etc.). Any changes to these locations after initial mobilization and rough-in may result in additional coordination or installation charges.
- Any requested changes to the scope of work require a written change order prior to IES performing the work.
- All materials with lead times are per quote date, and are subject to change based on the date of formal purchase approval.
- Owner will verify functionality of open-box Owner Furnished Contractor Installed (OFCI) equipment with an IES representative prior to hand off to IES. IES warranties do not extend to OFCI materials.
- Rack-mounted OFCI and existing equipment, excluding PCs, should be handed off to an IES representative at least 2 business days prior to the installation start date, to allow for integration into equipment racks.
- Equipment rentals are billed monthly.
- Due to extreme supply chain volatility, that all material pricing and material delivery schedules are subject to change. If this impacts the project schedule, IES will discuss with the Customer on how to proceed.
- All work will be performed in accordance with national, state and local codes.
- There will be unimpeded access to all work areas. Delays caused by access issues may result in additional charges to client.

Assumptions & Exclusions

Exclusions

The following are excluded from this proposal:

- Supply or install conduit.
- Supply or install any electrical.
- Architecture, engineer design, consulting fees, or engineered stamped drawings.
- Costs associated with parking.
- Improvement to building grounding system.
- Cutting, patching, and painting of finished surfaces.
- Concrete and asphalt cutting or patching.
- Coring and drilling of walls, floors, footers or headers.
- Modifications to correct existing code/building violations or upgrade of systems to comply with State or City codes.
- Installation of all display back boxes and backing. Backing is defined as necessary recommended structural improvements to ceilings or walls to facilitate the AV system.
- Certification of digital content copper cable runs longer than the manufacturer's specifications.
- Underground trenching or boring.
- Labor to move furniture, PC, or other end user equipment that will preclude IES from performing their duties. Technicians must have free and clear access to all areas where their work is being performed.
- Third party inspections.
- Alterations or penetrations to special finishes or furniture.
- Supply, install, or configuration of all customer network equipment.
- All Uninterruptible Power System (UPS) systems.

IES Standards

Safety

At IES Communications, LLC (IES), the safety of our employees has always and will always come first. Safety is built directly into our organizational structure as a fundamental core value at IES. Our Director of Safety is accountable directly to the CEO. Supervision thoroughly instructs all employees in the safety practices applicable to their work and provides safety updates on every project.

Our safety goals are simple: no injuries and no time lost due to accidents. Our exceptional safety record directly results from the processes and procedures put in place to empower our staff to take action or even stop work when safety is a concern. From the careful screening and onboarding of employees to institutionalized and continuous training to rigorous ongoing safety programs and safety updates on every project, safety is a fundamental value integrated into our culture – it is essential to our operational excellence. Our Safety Program includes New Employee Orientation, Safety Expectations, Communications and Reporting, Incident Reports, Energized Electrical Training, and much more. Additionally, each employee must complete a site orientation before beginning work on any job site, which includes knowing the location of the safety program, specific hazards present on each site, site requirements for safety, and employees are made aware of emergency action plans.

Environment and Sustainability

IES management is committed to protecting human health and natural resources, promoting environmental stewardship, and implementing innovative environmental technologies and practices. Our Sustainability Program is well communicated to all employees and enforced wherever and whenever we do business. Our goal is to perform all work responsibly and purposefully, seize opportunities to minimize our environmental impact, and collaborate with vendors and customers to establish procedures structured with a conservative approach. This same culture is adopted by our customers, who are witnessing significant strides in sustainability and stepping closer to their net-zero carbon goals. IES is helping the stakeholders transform these structures into energy-efficient and sustainable buildings of the future.

Quality

Every project needs the right team to get the job done. All IES operations occur with fluent interaction between colleagues, sharing all knowledge gained, written and verbal, with each process, policy, and procedure documented and agreed upon before implementation. This creates a seamless and effective transition from the initial stages of design, installation, and maintenance of a project to reduce risk and facilitate an effective progression plan through consistent communication, milestones, measurable goals, and regular progress meetings.

In addition to clear communication during every stage of the project lifecycle, having the right tools and approaches is vital. IES utilizes a proprietary estimating, project and service management, and costing platform, a complete and detailed system to monitor and manage quality and consistency throughout the entire lifespan of your project. With customer satisfaction as a top priority, this system is flexible and easily customizable to ensure your unique needs are met.

IES also utilizes customizable apps for both Safety and QA management. These interactive tools provide metrics on service performance, enhance operational capabilities to streamline project execution processes, mitigate infrastructure requirement gaps, and prioritize customer satisfaction through survey and reporting features. Implementing these collaborative customer-focused workspaces enhances our operational and service capabilities.

Recruiting

The IES recruitment team works quickly to seek out, hire, and onboard the most talented employees from a diverse candidate pool. Every new hire must pass a background check and drug screen. Additional screening is completed as required by the customer.

As an ally to all candidates, our recruiters focus on providing competitive wages and benefits to poise all employees for a long-lasting and rewarding career with IES.

IES Standards

Diversity and Inclusivity

IES is an Equal Opportunity Employer dedicated to offering all qualified candidates and employees the same hiring, training, compensation, transfer, promotion, and other aspects of employment opportunities regardless of race, color, sex, gender identity, sexual orientation, religion, marital status, age, national origin, disability, protected veteran status, or any other status legally protected by federal, state, or local laws.

True diversity and inclusion in the workplace are achieved through commitment, accountability, and follow-through from the leadership of an organization. IES employees lead with fairness, transparency, and an open mind.

Our employees' talent, diversity, and commitment are essential to our vision, culture, and success. By creating an inclusive work environment, our employees bring their whole, authentic selves to work, resulting in a more productive and unified team. The more we collaborate and value difference, the closer we get to living in a genuinely inclusive community.

Our pledge to diversity extends to supporting, mentoring, and sponsoring our communities of small business entities. IES provides a comprehensive Small Business Program to manage, analyze, and track the diversity of our network of small business entities that represent IES. In addition, we have an extremely stringent onboarding, oversight, mentoring, and review program to ensure that our partners act in a manner congruent with our professionalism, standard of safety, quality, training, and service excellence.

Employee Development

Employees play a crucial role in the success of any organization. Quality work comes from qualified staff. A phrase that can be heard often from our team is "Training never stops." Our work environment fosters collaboration, promotes learning, and nurtures a strong company culture. Every employee receives core training for their position and has access to additional courses to enhance their growth as an individual. Since much of our workforce is comprised of field teams, IES offers several technical courses and certifications to make the field stronger and more confident in its onsite skills. This includes comprehensive training on identifying the right technologies based on project scale, cost-effective implementation practices, and infrastructure support. This is one of the many reasons IES can bring unmatched quality to your project, regardless of scale. IES's workforce also participates in our manufacturing partners' training and certification courses. Its specialists meticulously install and integrate the products, ensuring the longevity envisioned by the manufacturers, who trust IES, with its 38 years of industry experience, to conduct training programs on their behalf. With seven BICSI Authorized Training Facilities (ATFs), technical, safety, quality, and "soft skills" training such as customer service training, IES employees are provided the tools to build a fulfilling career with opportunities for growth, development, and a clear path to achieve their professional and personal goals.

Pricing & Authorization

DESCRIPTION	TOTAL
Labor	\$108,700.90
Material	\$341,513.71
Other (May include shipping, permits, parking, travel, lift rentals, etc.)	\$27,014.98
Services	\$21,240.00
Total:	\$498,469.59
Tax:	\$0.00
Total with Tax:	\$498,469.59

The total sum for this proposal is **\$498,469.59**, which includes all applicable tax, material, labor, equipment, supplies, travel expenses, and misc. expenses.

For tax exempt customers, taxes may be included in this proposal's pricing. The customer is responsible for such taxes unless and until IES receives a valid, unexpired tax exemption certificate for the state where the work is being performed.

Excluded from this proposal, are any adds, moves, or changes during the project, which will be billed separately from the original proposal.

Bill of Material

GENERAL SUPPORT

Project Admin/Support

There are no material items for this sub estimate.

Support Labor

There are no material items for this sub estimate.

Support Equipment

There are no material items for this sub estimate.

AUDIO/VISUAL PAS Upgrade

MDF Closet - Page Zones 1, 2, 3, 8

MFG	PART DESCRIPTION	PART#	QTY	UNIT
AtlasIED	GLOBALCOM® 571 Mic Station - Dante	571D	1	EACH
AtlasIED	Desktop Kit for 571C/571D	571MK-DT	1	EACH
AtlasIED	6.5 Shallow Mount Coaxial In-Ceiling Speaker with 32-Watt 70v/100v	FAP63TC-W	26	EACH
AtlasIED	Ambient Sensor	IES0540S-2	1	EACH
AtlasIED	DANTE IP PAGING STATION, FOUR	IPCS4	7	EACH
AtlasIED	TITANONE AMPLIFIER MAINFRAME	T112	2	EACH
AtlasIED	TITANONE 2 CH PWR AMP 600W/CH	T1202-120V-T1	9	EACH
C2G	10FT CAT6 SNAGLESS UTP CABLE-BLK	CG27153	10	EACH
Liberty AV	16 AWG 2 conductor plenum cable	16-2C-P-BLK	2000	FEET
Liberty AV	General-Purpose/MIC Plenum Cable, Twisted, 22 AWG, Stranded, 2, 7 Str	22-2C-PSH-BLK	2000	FEET

IDF-1 Closet - Page Zones 4, 5, 7, 8, 9

MFG	PART DESCRIPTION	PART#	QTY	UNIT
AtlasIED	GLOBALCOM® 571 Mic Station - Dante	571D	1	EACH
AtlasIED	Desktop Kit for 571C/571D	571MK-DT	1	EACH
AtlasIED	6.5 Shallow Mount Coaxial In-Ceiling Speaker with 32-Watt 70v/100v	FAP63TC-W	20	EACH
AtlasIED	GlobalCom GCK Core Software Yearly Maintenance Subscription	GCK3-0M	4	EACH
AtlasIED	HD ENDPOINT LIC FIRST YEAR	HDEPL	2	EACH
AtlasIED	HD Endpoint Yearly Maintenance Subscription for CobraNet and Dante Enabled Devices	HDEPLM	4	EACH
AtlasIED	TRIP TO SITE EXPENSE ONE MAN	IED0750~1	1	EACH
AtlasIED	Technical Services	IED0754	1	EACH
AtlasIED	TRIP TO SITE 5 DAYS LABOR	IED0778~LABOR	1	EACH
AtlasIED	2 Logic Input x 2 Relay Output IO Device	IED1522LR	1	EACH
AtlasIED	ACS MIC STA 5400 RACKMOUNT	IED5400CS-SRM	1	EACH
AtlasIED	Ambient Sensor	IES0540S-2	10	EACH

Bill of Material

MFG	PART DESCRIPTION	PART#	QTY	UNIT
AtlasIED	GLOBALCOM NETWORK DANTE UNIT	IP116-D	2	EACH
AtlasIED	DANTE IP PAGING STATION, FOUR	IPCSD4	10	EACH
AtlasIED	IP TOUCHSCREEN	IPCSDTOUCH-H	1	EACH
AtlasIED	TITANONE AMPLIFIER MAINFRAME	T112	2	EACH
AtlasIED	TITANONE 2 CH PWR AMP 600W/CH	T1202-120V-T1	9	EACH
AtlasIED	IED0753	TRAINING SEMINAR FEE	3	EACH
C2G	10FT CAT6 SNAGLESS UTP CABLE-BLK	CG27153	20	EACH
Liberty AV	16 AWG 2 conductor plenum cable	16-2C-P-BLK	2000	FEET
Liberty AV	General-Purpose/MIC Plenum Cable, Twisted, 22 AWG, Stranded, 2, 7 Str	22-2C-PSH-BLK	3000	FEET

IDF-2 Closet - Page Zone 6

MFG	PART DESCRIPTION	PART#	QTY	UNIT
AtlasIED	Ambient Sensor	IES0540S-2	6	EACH
AtlasIED	DANTE IP PAGING STATION, FOUR	IPCSD4	3	EACH
AtlasIED	TITANONE AMPLIFIER MAINFRAME	T112	1	EACH
AtlasIED	TITANONE 2 CH PWR AMP 600W/CH	T1202-120V-T1	5	EACH
C2G	10FT CAT6 SNAGLESS UTP CABLE-BLK	CG27153	5	EACH
Liberty AV	General-Purpose/MIC Plenum Cable, Twisted, 22 AWG, Stranded, 2, 7 Str	22-2C-PSH-BLK	1000	FEET

Assurance Plan Year 1

Year 1

MFG	PART DESCRIPTION	PART#	QTY	UNIT
AtlasIED	1 Year Assurance Plan	AP3Y	1	EACH

Optional Scope (Pricing Not Included in Proposal)

Pricing Details

DESCRIPTION	LABOR	MATERIAL	OTHER	SERVICES	SUBTOTAL	TAX	TOTAL
Assurance Plan Years 2 and 3	\$0.00	\$0.00	\$0.00	\$42,480.00	\$42,480.00	\$0.00	\$42,480.00

Assurance Plan Years 2 and 3

This option extended the warranty an additional 2 years following the end of year one's warranty period.

Years 2 and 3

This Assurance Plan includes the following support after project closeout for years 2 and 3.

Unlimited, Priority 1-hr remote response - 24/7/365 support>> Standard is M-F 8a to 5p eastern
 Hardware/Software warranty included in project shipment
 One (1) Seminar Seat to Factory Training in Louisville - YEAR 1
 On-site System Health Check by factory tech w/ report - YEAR 3
 Validation of Monthly MS OS Security Updates
 Full Access to Announcement Library
 Advance RA - overnight if factory deems necessary

*Other may include shipping, permits, parking, travel, lift rentals, etc.

DATE	JOB NAME	JOB ID	LOCATION	STATE CONTRACT NUMBER	CONTRACT VERSION
07.16.2025	Mesa Gateway - PAS Upgrade	338934-001	Phoenix	CTR075313	

MANUFACTURER	PART DESCRIPTION	PART #	QTY	UNIT	UNIT MSRP	DISCOUNT	UNIT COST	EXT TOTAL
Atlas IED	2 Logic Input x 2 Relay Output IO Device	IED1522LR	1	Each	\$ 1,784.00	39%	\$ 1,094.64	\$ 1,094.64
Atlas IED	6.5 Shallow Mount Coaxial In-Ceiling Speaker with 32-Watt 70v/100v	FAP63TC-W	46	Each	\$ 262.99	44%	\$ 148.18	\$ 6,816.37
Atlas IED	ACS MIC STA 5400 RACKMOUNT	IED5400CS-SRM	1	Each	\$ 3,252.00	41%	\$ 1,922.43	\$ 1,922.43
Atlas IED	Ambient Sensor	IES0540S-2	17	Each	\$ 1,155.00	39%	\$ 708.75	\$ 12,048.73
Atlas IED	DANTE IP PAGING STATION, FOUR	IPCSD4	20	Each	\$ 2,776.00	39%	\$ 1,703.52	\$ 34,070.40
Atlas IED	Desktop Kit for 571C/571D	571MK-DT	2	Each	\$ 291.00	39%	\$ 178.09	\$ 356.17
Atlas IED	GlobalCom GCK Core Software Yearly Maintenance Subscription	GCK3-0M	4	Each	\$ 1,395.94	36%	\$ 890.08	\$ 3,560.30
Atlas IED	GLOBALCOM NETWORK DANTE UNIT	IP116-D	2	Each	\$ 16,143.00	39%	\$ 9,906.55	\$ 19,813.09
Atlas IED	GLOBALCOM® 571 Mic Station - Dante	571D	2	Each	\$ 6,984.99	11%	\$ 6,246.89	\$ 12,493.77
Atlas IED	HD ENDPOINT LIC FIRST YEAR	HDEPL	2	Each	\$ 246.76	36%	\$ 157.67	\$ 315.34
Atlas IED	HD Endpoint Yearly Maintenance Subscription for CobraNet and Dante Enabled Devices	HDEPLM	4	Each	\$ 49.36	36%	\$ 31.54	\$ 126.15
Atlas IED	IED0753	TRAINING SEMINAR F	3	Each	\$ 4,500.00	57%	\$ 1,912.85	\$ 5,738.55
Atlas IED	IP TOUCHSCREEN	IPCSDTOUCH-H	1	Each	\$ 10,034.00	39%	\$ 6,157.48	\$ 6,157.48
Atlas IED	Technical Services	IED0754	1	Each	\$ 30,800.00	36%	\$ 19,638.58	\$ 19,638.58
Atlas IED	TITANONE 2 CH PWR AMP 600W/CH	T1202-120V-T1	23	Each	\$ 4,680.00	39%	\$ 2,871.54	\$ 66,045.49
Atlas IED	TITANONE AMPLIFIER MAINFRAME	T112	5	Each	\$ 33,507.00	39%	\$ 20,562.61	\$ 102,813.06
Atlas IED	TRIP TO SITE 5 DAYS LABOR	IED0778~LABOR	1	Each	\$ 30,800.00	36%	\$ 19,638.58	\$ 19,638.58
Atlas IED	TRIP TO SITE EXPENSE ONE MAN	IED0750~1	1	Each	\$ 7,360.00	36%	\$ 4,692.86	\$ 4,692.86
Atlas IED	1 year coverage	ap3y	1	Each	\$ 36,000.00	41%	\$ 21,240.00	\$ 21,240.00
C2G (Cables to Go)	10FT CAT6 SNAGLESS UTP CABLE-BLK	CG27153	35	Each	\$ 10.99	40%	\$ 6.57	\$ 229.86
Liberty AV Solutions	16 AWG 2 conductor plenum cable	16-2C-P-BLK	4,000	Feet	\$ 0.65	41%	\$ 0.38	\$ 1,530.28
Liberty AV Solutions	General-Purpose/MIC Plenum Cable, Twisted, 22 AWG, Stranded, 2, 7 Str	22-2C-PSH-BLK	6,000	Feet	\$ 0.26	31%	\$ 0.18	\$ 1,071.20
IES	AV Installation New Equipment (Install Technician)	-	1,358.7613	HR.	-	-	\$ 80.00	\$ 108,700.90
IES	Frieght	-	1.0000	Each	-	-	-	\$ 12,835.08
IES	CABLE, CONNECTORS, MISCELLANEOUS JOB MATERIAL, EQUIP. RENTAL	-	1.0000	Each	-	-	-	\$ 35,520.29

ALL ITEMS:	\$ 498,469.59
SALES TAX:	\$ -
TOTAL:	\$ 498,469.59



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-25

To: Board of Directors
From: Veronica Lewis, Director of Human Resources
Through: J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: Deferred Compensation Plan Consulting Services – Innovest Portfolio Solutions LLC
Date: May 19, 2026

Proposed Motion

To authorize an agreement with Innovest Portfolio Solutions LLC to provide consulting services for Mesa Gateway Airport Authority's Deferred Compensation Plan in an amount not to exceed \$12,500 for the first year. The agreement will have an initial term of one (1) year, and may be renewed for successive one (1)-year terms upon the mutual written agreement of both parties.

Narrative

MGAA currently offers a Deferred Compensation Plan and serves as the Plan Sponsor. As the Plan Sponsor, MGAA staff is responsible for ensuring that the plan is managed in compliance with applicable regulations, including fiduciary obligations. To support effective plan governance, investment oversight, and participant outcomes, staff has evaluated the need for an external consulting partner to provide professional advisory services.

Innovest Portfolio Solutions LLC (Innovest) is an independent investment advisory firm that specializes in providing consulting services for employer-sponsored retirement plans. Under this agreement, Innovest will serve in a co-fiduciary capacity, providing ongoing investment advisory services, investment menu design and monitoring, quarterly performance reporting, fee benchmarking, and fiduciary and participant education. The agreement also includes assistance with plan governance, vendor coordination, and regulatory guidance.

Staff directly selected Innovest based on their specialized expertise in public-sector retirement plan consulting, prior experience with MGAA, and ability to provide comprehensive services under a single engagement. Innovest's familiarity with MGAA's plan supports continuity and efficiency, and its fee-only advisory model eliminates conflicts associated with investment products. Staff has also reviewed the proposed fees and determined them to be reasonable and consistent with industry standards.

Fiscal Impact

The services under this agreement will be funded from plan assets at a rate of 0.30% (30 basis points), with a minimum annual fee of \$12,500. Asset funds are currently approximately \$4,000,000.

Attachment(s)

Agreement



RESOLUTION NO. 26-25

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority desires to authorize an agreement with Innovest Portfolio Solutions LLC to provide consulting services for Mesa Gateway Airport Authority’s Deferred Compensation Plan in an amount not to exceed \$12,500 for the first year. The agreement will have an initial term of one (1) year, and may be renewed for successive one (1)-year terms upon the mutual written agreement of both parties;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Board of Directors of the Authority hereby authorizes an agreement with Innovest Portfolio Solutions LLC to provide consulting services for Mesa Gateway Airport Authority’s Deferred Compensation Plan in an amount not to exceed \$12,500 for the first year. The agreement will have an initial term of one (1) year, and may be renewed for successive one (1)-year terms upon the mutual written agreement of both parties. This resolution also authorizes the Chair or Executive Director/CEO to make such additions, deletions, and changes as may be approved by the Chair or Executive Director/CEO, necessary to carry out the purposes and intent of this Resolution.

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney

CONSULTING AGREEMENT

This Agreement is between **Mesa Gateway Airport Authority 457(b) Deferred Compensation Plan** (hereinafter called "Client") and Innovest Portfolio Solutions LLC a registered investment adviser under the Investment Advisers Act of 1940 ("Consultant").

Whereas, Client desires Innovest to provide consulting services for Client's sponsored retirement plan and Innovest agrees to perform such services as hereinafter provided upon the following terms and conditions, and set forth in Exhibit A. Now, therefore, Client and Innovest agree as follows:

Services and Responsibilities of Innovest

1. **Consulting Services:** Innovest will provide to Client the services set forth in Exhibit A in connection with the Client's sponsored retirement plan (hereinafter called the "Plan"), subject to the objectives and conditions as set forth in Client's written Investment Policy Statement (hereinafter called the "IPS"). If Client does not have an IPS, Innovest will assist Client in creating and adopting one. Investment products consistent with the objectives of the IPS will be available to the participants through the Plan.
2. **Fiduciary Duty:** In conjunction with Client, Innovest will act as a co-fiduciary, sharing responsibility for managing the Plan's investments in compliance with ERISA. As part of this duty, Innovest will give continuous, comprehensive advice to Client and will evaluate appropriate investment options using a due diligence process. Innovest will properly monitor the investment process by periodically reviewing reports that compare the Plan's investments performance against the appropriate indices and determining that the IPS objectives are being met. Qualitative data will also be monitored, such as changes in the organizational structure of investment managers used in the portfolio and how these changes may impact future performance. In addition to performance reviews, the fiduciaries will ensure that Agrs paid for investment management are fair and reasonable.
3. **Custody/Recordkeeping:** If necessary, and at the reasonable request of Client, Innovest will assist Client in the establishment of a separate custody account with respect to the Plan assets with a custodian. The Custodian/record keeper will credit the Plan account with earnings on investments and revenue sharing proceeds, and charge and deduct from the account any custodial/recordkeeping and advisory fees from the plan, when due.
4. **Reporting:** Client will be provided quarterly performance evaluations, in accordance with standards set forth in the IPS, and an annual review of Client's overall investment policy.
5. **Fees:**
 - a. As compensation for its consulting services hereunder, Innovest will be paid fees by Client in the amount and on the terms and conditions specified in Exhibit A. Fees payable upon establishment or termination of the Agreement will be prorated for the portion of the calendar quarter during which the Agreement is in place.
 - b. Innovest's fee does not include fees for Custodian/Recordkeeper or participant education. In addition, costs or charges associated with certain securities transactions including short term redemption fees, participant transaction fees, and account liquidation or termination costs are separately charged to the Participants.
6. **Other:** Client understands that Innovest and parties having contractual relationships with Innovest may provide similar services for other Clients. Client acknowledges that such services for other Clients

may differ from the services provided hereunder, or in the timing or nature of action taken with respect to Client.

Responsibilities of Client

7. Information:
 - a. Client agrees to provide Innovest with information regarding general participant demographics and sophistication level and other pertinent matters as requested by Innovest from time to time. Client also agrees to keep Innovest informed of material changes in circumstances, needs, objectives and any other information regarding Client previously provided to Consultant, which might affect the services to be provided hereunder.
 - b. Client acknowledges that Innovest cannot properly perform its services on behalf of Client unless Client provides such information to Innovest and that Innovest's analysis and recommendations are based on the information provided by Client. Client agrees to permit Innovest to consult with and obtain information, upon which Innovest may rely, about the Plan from Client's custodian/record keeper. If Innovest believes any such information is inaccurate or unreliable, Innovest will consult with Client immediately regarding such information.
8. Reliance: Client acknowledges that it has sole authority with regard to the implementation, acceptance, or rejection of any counseling or advice from Innovest. Innovest does not have authority to act on behalf of Client.
9. Designated Representative: Client may designate in writing one or more representatives (the "Representatives") to act on its behalf with respect to particular elements of Innovest's services offered hereunder. Innovest shall be deemed to have satisfied its obligations hereunder to the extent that Innovest provides such elements of the services directly to the designated Representative(s). Client shall notify Innovest promptly in writing of: (1) termination of a Representative; (2) designation of a new Representative; and (3) any change in any capacity in which Client has specified that a Representative is authorized to act on Client's behalf. Innovest is authorized to continue to work with and provide information to a Representative until notified otherwise by Client in writing.

Confidentiality

10. All information and advice furnished by either party to the other, including their respective representatives, agents and employees, shall be treated as confidential, shall not be used for any purpose other than as contemplated by this Agreement and shall not be disclosed to any third party except as agreed upon in writing or as required by law. Innovest may disclose to others that Client is a Client for the purpose of generating a representative Client list.

Limitation of Liability

11. Client acknowledges that the services rendered under this Agreement are advisory in nature based upon Consultant's judgment and views of information at the time advice is given, and Client agrees that Consultant and its members and agents (each, an "Indemnified Person") will not be liable to Client or any of its affiliates or agents for any cost, claim, liability or loss occasioned by any act or failure to act of any Indemnified Person in connection with the performance of Consultant's services under this Agreement, unless the act or failure to act has been finally determined by a non-appealable order or

judgment of a court of competent jurisdiction to have constituted negligence, willful misconduct or breach of this Agreement. In addition, to the maximum extent legally permitted, Client will indemnify and hold harmless each Indemnified Person who was or is or is threatened to be made a party to or is involved in any threatened, pending or contemplated action or proceeding (a "Proceeding"), or any appeal in or from any Proceeding, relating to the Indemnified Person's performance of duties or rendering advice under this Agreement from and against any and all losses, claims, damages, expenses, judgments, fines, settlements and other amounts ("Losses") that relate to any Proceeding, as incurred, except to the extent the Losses arose from actions or any failure to act by the Indemnified Person that are finally determined by a non-appealable order or judgment of a competent jurisdiction to have constituted negligence, willful misconduct or breach of this Agreement. Client understands that nothing in this section is intended to be a waiver of any right of action Client may have under applicable securities laws or of Client's rights in the event Consultant breaches any fiduciary duty owed to Client.

Consultant shall indemnify, defend, and hold harmless Client, its officers, employees, and agents from and against any and all claims, damages, losses, and expenses arising out of or resulting from Consultant's negligent acts, errors, omissions, or breach of this Agreement.

Term and Termination

12. This Agreement shall have an initial term of one (1) year commencing on the Effective Date, unless earlier terminated as provided herein. Upon expiration of the initial term, this Agreement may be renewed for successive one (1) year terms upon the mutual written agreement of the parties. This Agreement may be terminated by either party in accordance with the termination provisions set forth herein.

Initially, Client may terminate this Agreement by written notice to Innovest within five (5) business days from the execution of this Agreement and all fees paid by Client shall be refunded. Thereafter, this Agreement may be terminated by either party upon thirty (30) days' written notice to the other. Termination will not affect the liabilities or obligations of the parties under this Agreement arising from transactions initiated prior to such termination. Upon termination of this Agreement, Innovest will not be under any obligation to recommend any action with regard to the securities or other investments in the Account.

Upon termination, Consultant shall provide reasonable transition assistance to Client, including transfer of records and cooperation with any successor consultant, at no additional cost.

Miscellaneous

13. Amendments: This Agreement may be amended or revised only in writing and when signed by Client and Innovest.
14. Assignment: This Agreement may not be assigned nor transferred in any manner by Client without the prior written consent of Consultant. If Consultant enters into an agreement that would result in a change of control of Consultant or a transfer and assignment of this Agreement, Consultant will notify Client in writing within a reasonable time prior to the change of control of Consultant or transfer and assignment of this Agreement. If Client fails to provide written objection to Consultant during a period of thirty (30) days after receipt of the written notice from Consultant, Client shall be deemed to have consented to the change of control of Consultant or transfer and assignment of this Agreement, as applicable, and the successor to Consultant will become the adviser to Client under the terms and conditions of this Agreement.
15. Validity: The validity of this Agreement and of any of its terms or provisions, as well as the rights and duties of the parties hereunder, shall be governed by the laws of the state of Arizona, in Maricopa County,

Arizona.

- 16. Severability. If any provision of this Agreement shall be held invalid by a statute, rule, regulation, decision or a tribunal or otherwise, the remainder of this Agreement shall not be affected, and, to such extent, the invalid provisions of this Agreement will be severable.

Required Disclosure

- 17. Consultant is an investment adviser registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Client acknowledges having received a current copy of Consultant’s SEC Form ADV, Part II.

Entire Agreement

- 18. This Agreement constitutes the entire agreement between the parties and can be amended only by a written document signed by both parties.

Effective Date

The effective date of this Agreement is June 1st, 2026

CONSULTANT

Innovest Portfolio Solutions LLC
7979 East Tufts Avenue, Suite 1700
Denver, CO 80237

CLIENT

Mesa Gateway Airport Authority
5835 S. Sossaman Road
Mesa, AZ 85212

Signature - Consultant

Signature – Client

Print Name

Print Name

Date _____, 2026

Date _____, 2026

Mesa Gateway Airport Authority 457(b) Deferred Compensation Plan

***EXHIBIT A
Scope of Work and Fees
Consulting Fees***

On-going Retainer Consulting 0.30% (30bps) of plan assets*

**Minimum annual fee of \$12,500 with an Annual CPI adjustment starting after year 1, provided that any annual increase shall not exceed three percent (3%) and shall be subject to Client approval. Any CPI adjustment shall be based on the percentage increase, if any, in the Consumer Price Index for All Urban Consumers (CPI-U), U.S. City Average, All Items (not seasonally adjusted), as published by the U.S. Bureau of Labor Statistics, measured over the preceding 12-month period.*

Fee is billed quarterly in advance.

Email address of person to receive invoice ap@gatewayairport.com

Retainer Consulting Services include:

Plan Governance

- Assist the Client in adhering to effective plan governance complying with the various regulations and responsibilities that dictate your plan's ongoing operation as well as fiduciary behavior.
- Develop or review Investment Policy Statement and Charter/By-laws.

Retirement Plan Consulting Services

- As the coordinator of your investment program, act as the single contact in the day-to-day operation of plan investments. Issues between recordkeeping, money management, and any other relevant vendors will be coordinated.
- Provide ad-hoc guidance and recommendations related to plan operations.
- Assist with problem resolution.
- Assist with ongoing plan design considerations and implementation.
- Provide guidance related to regulatory developments.

Selection and Monitoring of Investment Products

- Investment menu design includes a thorough review of the current investment menu and fund options available, comparing the framework to current best practices. Structure an investment menu that could meet the needs of participant investors.
- Perform manager searches on an as-needed basis.
- Monitoring of the Client's investment products on an ongoing basis.

Quarterly reporting and Client Meetings

- Provide quarterly investment reporting and analysis within forty-five (45) days of quarter end.

- Meet with the Client virtually on a periodic basis (no less frequently than annually) and provide the Client with quarterly performance reports tailored to include detailed analysis of each investment product.

- Coordinate Client meeting preparation, including creating a draft agenda, compiling and

Monitoring and Benchmarking Plan Fees and Expenses

- Provide an annual plan fee review to help the Client better understand their fees. As vendor searches are completed for other Clients, fees are reviewed to determine reasonableness with the market.
- Benchmark fees for both recordkeeping services and investments against median.

Education Services

- Client Education: Innovest will conduct formal fiduciary education workshops on a variety of investment and fiduciary related topics.
- Participant Education Coordination: Innovest will assist Client and the vendor in developing an education strategy that will meet their unique needs. The results of this strategy will be reviewed on a periodic basis.

Custom RFP Services and Vendor Conversion Assistance

- On an as needed basis, assist Client with the design and creation of a retirement vendor Request for Proposal (RFP) or Request for Information (RFI).



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-26

To: Board of Directors
From: Matt Nebgen, Director of Gateway Aviation
Through: Scott Brownlee, Deputy Director/COO
J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: Purchase of Jet-A and 100LL Avgas
Date: May 19, 2026

Proposed Motion

To authorize the purchase of Jet A fuel and 100LL Avgas from Ascent Aviation Group, Inc. for Airport Authority resale in the amount of \$4,000,000.

Narrative

Mesa Gateway Airport Authority owns and operates Gateway Aviation Services, the Airport's sole provider of retail aviation fuel.

Jet-A and 100LL Avgas are needed to provide aircraft fuel to tenant, transient, corporate, flight school, airline, and military customers. Actual cost of fuel is based upon market price at time of order. Airport staff expects to exceed the original requested purchase amount prior to the end of FY26. This is due to a significant increase in fuel sales. The additional \$4,000,000 authorization will bring the total FY26 Jet A and 100LL Avgas purchase to \$18,200,000.

Request for Proposals No. 2019-005-RFP was issued, and Ascent Aviation Group, Inc. (World Fuel) was selected as the airport's fuel provider. Board Resolutions No. 19-34 approved a multi-year contract between Mesa Gateway Airport Authority and World Fuel. An amendment to extend for four (4) additional years was signed on February 21, 2023.

Fiscal Impact

The current FY26 budget amount for Cost of Goods Sold (COGS) for Jet-A and 100LL Avgas is \$14,200,000. The additional \$4,000,000 requested budget capacity will bring the total to \$18,200,000. The increase in cost of goods sold will be offset by revenue from fuel sales.

Attachment(s)

N/A



RESOLUTION NO. 26-26

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority desires to authorize the purchase of Jet A fuel and 100LL Avgas from Ascent Aviation Group, Inc. for Airport Authority resale in the amount of \$4,000,000;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Board of Directors of the Authority hereby authorizes the purchase of Jet A fuel and 100LL Avgas from Ascent Aviation Group, Inc. for Airport Authority resale in the amount of \$4,000,000. This resolution also authorizes the Chair or Executive Director/CEO to make such additions, deletions, and changes as may be approved by the Chair or Executive Director/CEO, necessary to carry out the purposes and intent of this Resolution.

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Board Action Item

Re: Resolution 26-27

To: Board of Directors
From: Chuck Odom, Chief Financial Officer
Through: J. Brian O'Neill, A.A.E., Executive Director/CEO
Subject: Operating and Capital Budget for Fiscal Year ending June 30, 2027
Date: May 19, 2026

Proposed Motion

To adopt the proposed Operating Budget, Capital Budget, Debt Service Budget, and Member Government Contributions for the fiscal year ending June 30, 2027.

Narrative

The following is an overview of the proposed budgets.

Key Assumptions for FY27 Budget

1. Member contributions will continue to partially fund capital improvements and promote the Airport.
2. Enplaning passenger activity is expected to increase in FY27's budget by 21,850 or 2.4% from FY26's budget.
3. Aeronautical revenue is planned to increase \$8,176,618 or 37%; Non-Aero revenue is budgeted to be up \$1,233,780 or 11%.
4. Air-Service Incentive Program carries over from previous fiscal year.
5. Operating Contingency is 10% of total expenses from unrestricted cash reserve.

Operating Revenues:	FY26 Budget	FY27 Budget	Difference	%
Aero Op Rev: Aircraft Parking	\$ 632,953	\$ 634,804	\$ 1,851	0%
Aero Op Rev: Fuel Flowage	692,920	664,290	(28,630)	-4%
Aero Op Rev: Landing Fees	1,654,673	1,753,416	98,743	6%
Aero Op Rev: Lease Income	4,696,529	4,855,009	158,480	3%
Aero Op Rev: Svcs Sold	5,963,533	5,710,207	(253,326)	-4%
Aero Op Rev: Fuel Sales	8,300,861	16,500,360	8,199,499	99%
Total Aero Op Revenue	21,941,468	30,118,086	8,176,618	37%
Non-Aero Op Rev: Concess	1,409,844	1,489,891	80,047	6%
Non-Aero Op Rev: Lease Inc	1,786,758	1,898,341	111,583	6%
Non-Aero Op Rev: Parking	5,039,526	5,858,280	818,754	16%
Non-Aero Op Rev: Rental Car	3,104,838	3,328,234	223,397	7%
Non-Aero Op Rev: Svcs Sold	143,570	143,570	-	0%
Total Non-Aero Op Revenue	11,484,536	12,718,316	1,233,780	11%
Total Operating Revenue	\$ 33,426,004	\$ 42,836,402	\$ 9,410,398	28%
Operating Expenditures:				
Communication & Utilities	\$ 1,182,674	\$ 1,467,523	\$ 284,849	24%
Contractual Services	8,289,023	8,998,126	709,103	9%
Cost of Goods Sold	5,633,183	12,419,008	6,785,825	120%
Insurance	859,222	822,077	(37,145)	-4%
Other	459,868	608,951	149,083	32%
Compensation & Benefits	13,245,016	14,105,770	860,754	6%
Repair & Maintenance	1,099,070	997,232	(101,838)	-9%
Supplies & Materials	1,125,609	1,183,943	58,334	5%
Total Operating Expense	\$ 31,893,666	\$ 40,602,630	\$ 8,708,964	27%
Operating Income	\$ 1,532,338	\$ 2,233,772	\$ 701,434	46%
Total Operating Expense	\$ 31,893,666	\$ 40,602,630	8,708,964	27%
Potential Air Incentive	2,000,000	2,000,000	-	0%
10% Contingency	3,189,367	4,060,263	870,896	27%
Total Budgeted Operating Expense Capacity	\$ 37,083,033	\$ 46,662,893	\$ 9,579,860	26%

The proposed capital budget for FY27 is \$30,773,012. The projects are listed in Attachment 1 with more detailed description of the projects in Attachment 2. The carry over capital projects from FY26 total \$69,975,000 and are listed in Attachment 3 with the descriptions in Attachment 4.

FY27 Capital Improvement Program Funding Summary

FAA	\$21,399,100
MGAA Cash Reserves	4,238,462
Member Contribution	2,760,000
PFC	1,325,000
ADOT	<u>1,050,450</u>
	\$30,773,012

FY26 Carry Over Capital Funding Sources

FAA/TSA	\$53,738,500
MGAA Cash Reserves	15,230,750
ADOT	<u>1,005,750</u>
	\$69,975,000

Total Operating, Capital and Debt Service Budget Combined

Total Operating Expense	\$40,602,630
Potential Air Service	2,000,000
10% Contingency	4,060,263
FY27 Capital Budget	30,773,012
FY26 Carry Over Capital Projects	69,975,000
Capital Maintenance Reserve	1,000,000
Debt Service Payment	<u>1,286,750</u>
	\$149,697,655

Attachment(s)

1. FY27 Proposed Capital Budget
2. FY27 Capital Improvement Project Descriptions
3. FY26 Carry Over Capital Improvement Projects
4. FY26 Carry Over Capital Improvement Project Descriptions
5. FY27 Capital Projects Location Map



RESOLUTION NO. 26-27

WHEREAS, the Mesa Gateway Airport Authority (“Authority”), a joint powers airport authority formed pursuant to Arizona Revised Statute §28-8521 *et seq.* owns and operates the Mesa Gateway Airport (“Airport”); and

WHEREAS the Authority is required pursuant to Arizona Revised Statutes and Section 9 of the Joint Powers Airport Authority Agreement to recommend to the governing bodies of the Airport Authority’s members an operating budget, capital budget, debt service budget, and Member Government Contributions for each fiscal year; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Authority as follows:

The Mesa Gateway Airport Authority Board of Directors hereby adopts the Mesa Gateway Airport Authority Fiscal Year 2027 Operating Budget in the amount of \$46,662,893, the Fiscal Year 2027 Mesa Gateway Airport Authority Capital Improvement Program and Debt Service in the amount of \$103,034,762, and incorporated as if fully set forth herein, subject to the authority granted to the Executive Director/CEO under Board Policy #25-26, and including the member government contributions and proportions provided as follows: City of Mesa \$1,700,000 (77.03 %); Gila River Indian Community \$450,000 (10.19%); Town of Gilbert \$350,000 (8.61 %); Town of Queen Creek \$130,000 (2.59 %); City of Apache Junction \$130,000 (1.58 %).

Passed and adopted by the Authority this 19th day of May, 2026.

Regina Antone, Chair

ATTEST:

APPROVED AS TO FORM:

Misty Johnson, Clerk of the Board

Jill Casson Owen, Attorney

MGAA FY27 Capital Budget

ACIP		Funding Source								
Dept	Project ID - Project Name	Cost Estimate Latest	FAA	ADOT	MGAA Match	MGAA Non-Grant	PFC	Project Total	Begin Project Date	Complete Project Date
501	1092-Taxiway Golf Realignment Construction Ph2	\$23,500,000	\$21,399,100	\$1,050,450	\$1,050,450			\$23,500,000	7/1/2026	6/30/2027
500	1314-Fuel Facility Expansion Ph II	\$2,267,800				\$2,267,800		\$2,267,800	7/1/2026	6/30/2027
700	1338-Replc 2009 ARFF Vehicle F225 & Ancillary Equipment	\$1,050,000				\$25,000	\$1,025,000	\$1,050,000	7/1/2026	6/30/2027
700	0284 -Purchase Stripe Hog Rubber/Paint Removal Truck	\$730,000				\$730,000		\$730,000	7/1/2026	6/30/2027
200	1332-Econ Lot Expanded Covered Parking Construction	\$911,912				\$911,912		\$911,912	7/1/2026	6/30/2027
500	1335 - FBO Ramp Light Improvement	\$575,000				\$575,000		\$575,000	7/1/2026	6/30/2027
900	1279-ACAMS 50% Camera Life Cycle Refresh Ph1 (last done FY21)	\$300,000					\$300,000	\$300,000	7/1/2026	6/30/2027
700	1323-Airfield Asphalt Pavement Mx	\$275,000				\$275,000		\$275,000	7/1/2026	6/30/2027
900	1324- Storage Area Network Servers 4 yr refresh (last done in FY23)	\$240,000				\$240,000		\$240,000	7/1/2026	6/30/2027
700	1326-Landside Asphalt Pavement Mx	\$146,500				\$146,500		\$146,500	7/1/2026	6/30/2027
500	1339-Employee Parking Lot Perimeter Roadway Rehabilitation	\$145,000				\$145,000		\$145,000	7/1/2026	6/30/2027
500	1333-TSA HVAC Repair & Replacement Ph 2	\$139,050				\$139,050		\$139,050	7/1/2026	6/30/2027
900	1327-Replc Lenel Security Servers	\$115,000				\$115,000		\$115,000	7/1/2026	6/30/2027
500	1340-Bldg 45 Roof Top HVAC Replacement	\$115,000				\$115,000		\$115,000	7/1/2026	6/30/2027
500	1334 -Plumbing in Building 41 & 45	\$57,750				\$57,750		\$57,750	7/1/2026	6/30/2027
600	1250- Replc 2006 Narrow Body Towable Air Stair E-232	\$50,000				\$50,000		\$50,000	7/1/2026	6/30/2027
700	1337- FAA ATCT Conversion Pilot	\$50,000				\$50,000		\$50,000	7/1/2026	6/30/2027
700	1045-Replc 2017 Ford F150 Reg Cab TRK-265	\$45,000				\$45,000		\$45,000	7/1/2026	6/30/2027
900	0864-US Customs Technology Refresh	\$35,000				\$35,000		\$35,000	7/1/2026	6/30/2027
600	1228-Replc 1999 Nitrogen Cart -EQP 268	\$25,000				\$25,000		\$25,000	7/1/2026	6/30/2027
20		\$30,773,012	\$21,399,100	\$1,050,450	\$1,050,450	\$5,948,012	\$1,325,000	\$30,773,012		

projects

MGAA Total
 Member Contributions
 Over/(Under)

\$6,998,462
 \$2,760,000 \$100,000 will be used for Promoting Airlines
\$4,238,462

**Mesa Gateway Airport Authority
FY27 Capital Budget**

Project # Name	Amount	Description
1092 - Taxiway Golf Realignment Construction Ph2	\$23,500,000	Design realignment and reconstruct Taxiway G. Construct approx 4,200 linear feet of taxiway with shoulders, striping. Demo existing approx 3,000 linear feet of current taxiway. Airfield Safety and capacity. New alignment will mitigate acute angles onto runways and address direct access connecting runways. Redesign will provide perpendicular access onto runways, no through access between runways, and will meet current standards. Project will also address taxiway sections with failing pavement.
1314-Fuel Facility Expansion Ph II	\$2,267,800	Add 6th 50,000 gallon tank for JetA at the Fuel Farm. Includes plumbing, electrical, controls, coating, labeling, testing, cleaning. This will give the airport approx seven days of fuel on hand at an average of 54,000 gallons per day.
1338-Replc 2009 ARFF Vehicle F225 & Ancillary Equipment	\$1,050,000	Replacement of aging 2009 ARFF Vehicle . ARFF apparatus have a typical service life of 15-20 years.(FAA) Include replacement of ancillary equipment (Non-Grant) per FAA Circular AC 150/5220-10E items provide necessary support for primary operatin of the ARFF vehicle.
0284 - Purchase Stripe Hog Rubber/Paint Removal Truck	\$730,000	Purchase pavement cleaning machine that has the capacity to clean pavements and markings, remove rubber, remove paint markings and prep for marking.
1332-Econ Lot Expanded Covered Parking Construction	\$911,912	Construct 200 additional spaces of Covered Parking within the Ray Road Economy Lot.
1335- FBO Ramp Light Improvement	\$575,000	Design and replace or modify 5 existing lights of 60 feet height and increase to 90 feet at the FBO North Ramp locations from North of hangar 46 to the corner near the admin building. See attached light pole locations. May require a 7460 review due to the height increase.
1279-ACAMS 50% Camera Life Cycle Refresh Ph1 (last done FY21)	\$300,000	Access Control and Alarm Monitoring System - a computerized network managing area access, alarms, and integrating video surveillance to protect against unauthorized entry.
1323-Airfield Asphalt Pavement Mx	\$275,000	Asphalt pavement maintenance TWY B, L, P shoulders crack seal, seal coat, stripe. Include Perimeter Rd crack seal
1324- Storage Area Network Servers 4 yr refresh (last done in FY23)	\$240,000	Storage Area Network Servers 4 yr refresh (SANS)
1326-Landside Asphalt Pavement Mx	\$146,500	Asphalt pavement maintenance parking areas crack seal, seal coat & stripe
1339- Employee Parking Lot Perimeter Roadway Rehabilitation	\$145,000	Employee Parking Lot Perimeter Roadway Rehabilitation
1333-TSA HVAC Repair & Replacement Ph 2	\$139,050	Replace six (6) water source heat pumps to finish the replacement of all the units in TSA. The TSA HVAC Units have been worked extensively over their life cycle and have now reached the end of their useful life.
1327-Replc Lenel Security Servers (last done in FY23)	\$115,000	Lenel Security System Server life cycle refresh 4 years. Supports all the security cameras, alarms, & sensors throughout the airport.
1340-Bldg 45 Roof Top HVAC Replacement	\$115,000	Replace 1) 20 Ton Package Unit and 1) 25 Ton Package Unit. The existing units at Bldg 45 (FBO) are at the end of their useful life and require extensive maintenance to keep running.
1334 -Plumbing in Building 41 & 45	\$57,750	The plumbing in the breakroom at Building 41 (Administration Bldg.) needs to be rerouted due to constant backups. The sewer line in Building 45 (GAS/FBO) from the women's restroom to the Main needs to be cleared and coated internally. A clean-out also needs to be added in the mechanical room so that staff and outside vendors have access to the restrooms sewer line.
1250- Replc 2006 Narrow Body Towable Air Stair E-232	\$50,000	Used to enplane/deplane passengers from a narrow body aircraft. Life cycle replacement
1337- FAA ATCT Conversion Pilot	\$50,000	Equipment replacement or upgrades associated with the FCT to FAA ATCT conversion pilot program. Includes ATCT digital, analog, and radio components.
1045-Replc 2017 Ford F150 Reg Cab TRK-265	\$45,000	Replace 10 year old Ford truck E-265
0864-US Customs Technology Refresh	\$35,000	Perform technology refresh on US Customs computer network and equipment.
1228-Replc 1999 Nitrogen Cart -EQP 268	\$25,000	This equipment is used for servicing aircraft and is over 25 years old

\$30,773,012

Carry Overs Projects FY26-FY27			Carry Over Projects FY26-FY27 Funding Sources					
			Federal Aviation Admin (FAA)	TSA	State of Arizona (ADOT)	MGAA Grant Match Funds	MGAA Non-Grant Funds	Project Totals
500TRM1265	TSA Bag Make-Up Expansion/In-Line Checked Baggage System Const	\$35,000,000		\$33,250,000		\$1,750,000		\$35,000,000
500AIR1092	TWY G Realignment- Design & Ph1 construction	\$14,500,000	\$13,203,700		\$648,150	\$648,150		\$14,500,000
501AIR1072	RWY 12R/30L Design & Recon North Ph2 & TWY H 741 combined	\$8,000,000	\$7,284,800		\$357,600	\$357,600		\$8,000,000
900TRM1320	Terminal Paging System	\$270,000					\$270,000	\$270,000
900ITS1319	VoIP Phone System Replacement	\$150,000					\$150,000	\$150,000
300ITS1304	Website Redesign	\$25,000					\$25,000	\$25,000
500MFM1333	TSA HVAC Repair & Replacement Ph 1	\$30,000					\$30,000	\$30,000
	Capacity Increase to carry Over	\$12,000,000					\$12,000,000	\$12,000,000
Total Carry Over from FY26		\$69,975,000	\$20,488,500	\$33,250,000	\$1,005,750	\$2,755,750	\$12,475,000	\$69,975,000

Mesa Gateway Airport Authority
FY26 Carry Overs into FY27 Capital Budget

Project # Name	Amount	Description
1265-TSA Bag Make-Up Expansion/In-Line Checked Baggage System Design	\$35,000,000	It has been determined that the existing baggage handling system will not be able to adequately keep up with the number of bags being checked. The current system will be removed and replaced with a new network of conveyor belts that will transport checked baggage to the new CBIS comprising in-line explosives detection system, followed by transport of cleared bags to a common existing make up unit for loading onto carts and transport to the aircraft.
1092-Taxiway Golf Realignment Construction Ph 1	\$14,500,000	New alignment will mitigate acute angles onto runways and address direct access connecting runways. Redesign will provide perpendicular access onto runways, no through access between runways, and will meet current AC standards.
1072-RWY 12R/30L Design & Recon North Ph2 & TWY H 741	\$8,000,000	Reconstruction and construction administration of Runway 12R30L from 1000 feet from north end to 500 feet north of Taxiway Lima. Project encompasses pavement sections 20,30,and 40 (See ADOT PCI map) totaling almost one million square feet. Project will include runway PCCP replacement, shoulders, lighting (edge, ERGL, etc.) , striping, and signage (guidance, directional and DR) improvements
1320-Terminal Paging System	\$270,000	Replace existing analog paging/mass notification system in terminal complex with a modern VoIP based system.
1319-VoIP Phone System Replacement	\$150,000	Replace existing Avaya VoIP voice system with a new phone system.
1333-TSA HVAC Repair & Replacement Ph 1 Carry over	\$30,000	Replace six (6) water source heat pumps to finish the replacement of all the units in TSA.
1304-Website Redesign	\$25,000	Redesign gatewayairport.com, choosegatewayairport.com, gatewayfbo.com, Landing Zone, and develop new backend website infrastructure
Capacity Increase to carry over	\$12,000,000	This budget will cover any new projects that come up or existing projects that are delayed and need to carry over into FY27

\$69,975,000



FY27 CIP Project Locations



Projects not on map

- 284
- 864
- 1045
- 1228
- 1250
- 1279
- 1324
- 1327
- 1333
- 1334



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Management Information Report

To: Board of Directors
From: Chuck Odom, Chief Financial Officer
Through: J. Brian O'Neill, A.A.E., Executive Director/CEO
Re: March 2026 Financials
Date: May 19, 2026

Attached is the monthly Financials Report for March 2026.

Mesa Gateway Airport Authority
AIRPORT - All Operations P&L
March, 2026

	Month of March 2026				Y-T-D as of March 2026			
	March FY25 Actual	March FY26 Actual	YOY Variance	B/(W)	YTD FY25 Actual	YTD FY26 Actual	Y-T-D Variance	B/(W)
Aeronautical Operating Revenues								
Aircraft Parking	26,583	53,825	27,242	102%	282,866	479,782	196,916	70%
Fuel Flowage Fees	73,308	79,791	6,483	9%	480,907	667,279	186,372	39%
Landing Fees	229,901	237,459	7,558	3%	1,351,348	1,614,379	263,031	19%
Lease Income Aero	413,371	400,273	(13,098)	-3%	3,540,435	3,739,196	198,761	6%
Fuel Sales	1,048,720	2,260,110	1,211,389	116%	7,154,161	13,060,887	5,906,727	83%
Services Sold - Aero	571,810	525,912	(45,898)	-8%	4,110,501	4,349,121	238,620	6%
Sub-total Aero Operating Revenues	2,363,693	3,557,370	1,193,677	51%	16,920,218	23,910,644	6,990,426	41%
Non-Aeronautical Operating Revenues								
Concessions	180,035	168,882	(11,153)	-6%	1,139,902	1,108,450	(31,452)	-3%
Lease Income Non-Aero	111,179	140,013	28,834	26%	1,025,037	1,217,589	192,552	19%
Parking	430,180	445,819	15,639	4%	4,125,583	4,320,406	194,823	5%
Rental Car Fees	627,103	627,696	593	0%	2,568,012	2,634,282	66,270	3%
Svcs Sold - Non Aero	5,066	3,587	(1,479)	-29%	53,055	134,427	81,372	153%
Sub-total Non-Aero Operating Revenues	1,353,563	1,385,997	32,434	2%	8,911,589	9,415,154	503,565	6%
Total Operating Revenues	3,717,256	4,943,367	1,226,111	33%	25,831,807	33,325,798	7,493,991	29%
Operating Expenses								
Cost of Goods Sold	693,922	1,869,383	(1,175,461)	-169%	4,587,456	10,143,368	(5,555,912)	-121%
Personnel	972,459	988,474	(16,015)	-2%	8,753,217	9,139,869	(386,652)	-4%
Comm & Utilities	82,617	89,089	(6,472)	-8%	890,028	931,887	(41,859)	-5%
Contractual Services	693,329	673,311	20,018	3%	5,610,136	5,962,832	(352,696)	-6%
Insurance	57,395	51,305	6,090	11%	529,106	477,673	51,433	10%
Other	33,796	38,887	(5,091)	-15%	228,908	338,153	(109,245)	-48%
Repair & Maintenance	52,026	54,748	(2,722)	-5%	497,044	548,156	(51,112)	-10%
Supplies & Materials	76,856	102,849	(25,994)	-34%	623,460	660,691	(37,231)	-6%
Air Service Incentives [2,000,000]	-	-	-	0%	-	-	-	0%
Operating Contingency [3,042,018]	-	-	-	0%	-	-	-	0%
Total Operating Expenses	2,662,400	3,868,046	(1,205,646)	-45%	21,719,355	28,202,629	(6,483,274)	-30%
Operating Income (Loss) Before Depreciation	1,054,856	1,075,321	20,465	2%	4,112,452	5,123,169	1,010,717	25%
	28.4%	21.8%			15.9%	15.4%		

Depreciation

1,436,129

12,921,702



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Management Information Report

To: Board of Directors
From: Chuck Odom, Chief Financial Officer
Through: J. Brian O'Neill, A.A.E., Executive Director/CEO
Re: Solicitation Notification
Date: May 19, 2026

This report is to provide notification of the active and upcoming solicitations to help ensure compliance with the Mesa Gateway Airport Authority procurement transparency clause. The active activities include the following:

Active/Pending Solicitations

No active solicitations.

Future Solicitations

No immediate solicitations needed.

Equipment Disposals

Fiscal year totals from sales of decommissioned / nonworking equipment total \$38,043.

If you have any questions about the solicitations or the procurement process, please feel free to contact me at 480-988-7613.



Mesa Gateway Airport Authority
5835 S Sossaman Road
Mesa, Arizona 85212-6014
www.gatewayairport.com

Management Information Report

To: Board of Directors
From: Carmen Parks, Engineering and Facilities Director
Through: Chuck Odom, Chief Financial Officer
J. Brian O'Neill, A.A.E., Executive Director/CEO
Re: Runway 12R/30L Reconstruction Phase II Project Change Orders
Date: May 19, 2026

On August 19, 2025, the Board approved a contract for the Runway 12R/30L Reconstruction, Phase II project with Pulice Construction, Inc., resolution #25-30, in the amount of \$27,103,229.20. Since the project has been underway, Airport staff have issued three change orders against the contract for required modifications, resulting in a final total contract amount of \$27,144,890.46.

The change orders include:

Change order #1: MRZ Tax Credit.	deduct	\$1,053,064.41
Change order #2: During Phase 2B and 2C of the project, there was a need to keep TWY B open for Group I aircraft during the construction of new TWY B2. This included procurement of low-level barricades and lights, paint striping, and associated contractor labor costs.	addition	\$ 96,842.28
Change order #3: Addition of the new Airport Lighting Control Monitoring System (ALCMS) and new Constant Current Regulators (CCR's). This includes procurement of a new ALCMS, CCR's, Lighting Vault Upgrades, and installation by the contractor. A new ALCMS will be installed, which requires new CCR's due to the existing ones being outdated and not compatible with the ALCMS, as well as the installation of new airfield LED lighting, which reduces the electrical load requiring smaller CRRs.	addition	\$ 997,883.39

The remaining unencumbered budget for the project, after applying the above change orders, is \$212,719.04. If additional change orders that increase the contract amount are incurred, Airport staff will provide an MIR to the Board.